

2 - RPM - November 21, 1987

## This Christmas could be one of the best for MCA

With CD prices slashed and "very hot product" in the stores, this Christmas could be one of the best in some time for MCA, says the label's Director Of Marketing, Stephen Tennant. "Billy Idol's close to 200,000 units sold on his Vital Idol LP (No. 1 on the RPM 100 this week), and I expect it to sell another 100,000 before January 1st."

There wasn't too much touring excitement for MCA over the summer months, but they've certainly made up for it since the 1st of September. New and established acts have been keeping the promotion people busy across the country and pulling good audiences, particularly with U2, "We're well over a million on U2's album, and it just sells and sells," says Tennant. "There's no letting up on this one."

Tiffany is a left-fielder, making it to the No. 2 berth on the RPM 100 singles chart this week with I Think We're Alone Now. Actually, Canada is about three weeks behind the U.S. where this single has already been No. 1 across the board. "As far as the street sales on Tiffany are concerned," says Tennant, "we're now starting to move a lot of product, which surprises me. We weren't shocked with the single sales, because of the demographic

### CBS drops price on Springsteen Live box set

CBS Records Canada has announced a price reduction on the Bruce Springsteen and The E Street Band Live: 1975-1985 box set. The decrease, effective immediately, is described as "quite substantial" - approximately 30 percent on LP and cassette and nearly 40 percent on compact disc.

The reduction will apply to both inventory in the field and to new purchases.

It's expected that retailers will now be able to capitalize on increased consumer awareness of Springsteen, created by the double platinum success of his current release, Tunnel Of Love, which topped the RPM 100 on Oct. 31/87 after only 3 weeks of charting (maintaining this position for 3 weeks). It's further expected that retailers will now pass on substantial savings to the consumer on the live set during the upcoming Christmas season.



Bob Seger, Bruce Springsteen and John Cougar Mellencamp, three of the fifteen recording stars featured on the Very Special Christmas LP, signing LPs at New York record store. A&M expects the LP to go platinum in Canada by Christmas.

of the artist, she's 16 years old, so you've got all those teenage females buying the 7" in droves. But now the LP is moving and that surprises us, because she's a new artist basically, with only one single and we're already up to almost 20,000 units sold and it's really starting to move."

Since cutting the suggested list of CDs, MCA is now experiencing what Tennant describes as "a phenomenal increase in CD sales... our fill is strong, and obviously, the price decrease we just offered on new product are major factors, and the retailers are passing on the saving. Eventually our catalogue product will start enjoying the reduced prices as well."

Tennant also sees a better attitude with retailers. "They're much more aggressive with CDs now. I think the racking is better, and, of course, we've got the music, and the price is right. In fact we're coming out with this generic "MCA Slashes CD Prices" mobile, which is being offered to every record store in the country. The end result of our instore promotion will be that customers will discover they can get two CDs for almost the price of one . . . if they buy MCA product,



In honour of Maclean Hunter's 100th Anniversary, local subsidiary, CKCW/CFQM Radio presented 100 trees to the Atlantic Canada communities of Moncton, Riverview and Dieppe. Shown planting the first tree are Moncton Mayor George Rideout, Dieppe Mayor Bill Melanfant, CKCW/CFQM General Manager Sandy Gillis, and Riverview Counselor Joan Fawcett.

### Capitol launches new Greatest Hits series

The Strategic Marketing department of Capitol Records - EMI of Canada has introduced The Golden Greats, a new greatest hits series, which will be kicked off with the release of five compilations.

All releases are offered on black vinyl (LP), cassette and compact disc formats with the exception of Vera Lynn where there is no CD offered.

Besides the Vera Lynn package of 20 Family Favourites, there are: The Hollies (20 Golden Greats), Nat King Cole (20 Greatest Love Songs), The Beach Boys (20 Golden Greats), Frank Sinatra (20 Golden Greats), and another Nat King Cole (20 Golden Greats).

and that's the whole idea."

Tennant predicts their big Christmas sellers will be Billy Idol, Belinda Carlisle, R.E.M., Tiffany, U2, Alarm, Triumph, Elton John, Stevie Wonder, Icehouse, and Paul Carrack.

## Selling Cancon is a tough job - Vitols

According to Duke Street Records' Peter Vitols, the transplanted Australian and now the label's Director of Promotion, the Cancon regulations have only served to "ghettoize" Canadian music over the years, thus creating a mediocre talent pool in this country.

"It's actually a sociological problem," he quickly elaborates, "stemming from Canadians feeling inferior. All it would take is Canada to beat the Russians in hockey the next three years and the Blue Jays to win the World Series, before Canadians would say 'Yeah, I feel good about being Canadian'."

Vitols suggests the Canadian public won't buy Canadian product simply because they feel it's not good enough and can't possibly compare favourably with international releases.

"If there's one thing lacking in this country, it's patriotism," he adds, "and patriotism breeds blindness. I've seen the blindness it creates in Australia. They've gotten now to the state where if it's Australian, then it's great . . . and they buy it. Here, it's the exact opposite."

Although Duke Street are experiencing one of their best years, saleswise, certain Canadian radio stations are reticent at the thought of playing developing Canadian acts' music due to an apparent lack of chart action stateside, unfortunately neglecting to consider U.S. trades don't take into account Canadian domestic sales.

An opening of the markets through a free trade deal would benefit the aggressive and opportunistic, such as Duke Street, Vitols remarks. "The only people who don't want free trade," he concludes, "are those who know they'll get their asses kicked. For others, for those who really want to work hard, it'll just open up greater areas of opportunity."

### Unique Cameron single released on Don't Blink

Doug Cameron, who became nationally recognized with his True North single release, Mona With The Children a couple of years ago, now releases on the Don't Blink (DB) label. His debut for this new record company is titled Lonely At Christmas, a Cameron original, which he produced with Jack Lenz.

"We were looking for some way to reach the lonely people at Christmas," explains Lenz, "and came up with the idea of releasing this single with the message to 'call Doug on Christmas Eve at 5 pm'. We'll be publishing the number at a later date. There are a lot of lonely people out there, and many would appreciate talking to someone like Doug."

The label is distributed nationally by The Moss Music Group, with promotion by Mary Lynn of Marigold Promotions. JUNOS



## JIM VALLANCE

1987 is the seventh straight year that a songwriter affiliated with PROCAN has been chosen **COMPOSER OF THE YEAR.** The list of winners includes Eddie Schwartz, Bob Rock, Paul Hyde, Bryan Adams and Jim Vallance. This year, for the fourth in a row, we congratulate Jim Vallance.



BRYAN ADAMS MALE VOCALIST OF THE YEAR for the fifth straight year, and ENTERTAINER OF THE YEAR.



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# AND THE FUTURE



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**MALE VOCALIST** 



#### The Chief Barker's Cane - too much!!

After having been responsible for giving many Juno Awards, and many Big Country Awards over the years, I guess I never accepted the idea of being honoured myself. Possibly this was the reason I was tongue-tied at the Variety Club Salute To The Junos luncheon, when Norman Greisdorf presented me with the Chief Barker's Cane. This tribute is earmarked for special people and was an honour bestowed on Prince Charles by the Variety Club. Small wonder I couldn't come up with the words to express my gratitude. As well, the Variety Club presented me with a Humanitarian Award for my effort on behalf of their charity. There are countless numbers of great people who contribute their time and effort in helping the handicapped through the Variety Club, and probably more deserving of this award than me. The Variety Club's Annual Salute to The Junos may be taken for granted, by some, and I think it only proper that I remind the people in the entertainment field, that events such as this Juno salute, are important fundraisers for the continuing work by the Variety Club, in helping the less fortunate to be a part of our society. I'll certainly display my cane and pla-

".... the prophets of doom, the messengers of mediocrity, will be overwhelmed by the new generation of competent, creative, confident artisans and by all those of preceding generations who have already demonstrated their freshness of mind, their talent and their capacity for inspired leadership." - Pierre Juneau

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MAPL logos are used throughout RPM's charts to define Canadian content on record releases.

MA

- M Music was composed by a Canadian A - Artist who is featured is a Canadian citizen P - Production was wholly recorded in Canada
- L.- Lyrics were written by a Canadian citizen
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que as daily reminders that I can do more ... and when I grow up, I want to be just like Al Dubin, Norman Greisdorf, Charlie Camilleri, Stan Klees and Reg Bouvard. Their time belongs to the kids .... thank you!!

#### You meet the most interesting people!

Every time Kenny Hollis invites me to Lulu's in Cambridge, I meet the most famous and interesting people. I hate to namedrop (EC: You love it!) but look at this list: Lloyd Moseby, of the Blue Jays; Don Meon and Dan Ferrone, of the Argos; Eddie Shack, Chubby Checker, Buddy Carleton and Ruthie Van Gilder . . . and the list goes on. Not only is this super club a great party place, but it casts a large shadow on the so-called "in" places in Toronto. Try the ribs, or the roast beef in the Lover's Lounge at Lulu's. It's worth the 40-minute trip to Kitchener. (EC: That depends on where you're coming from!)

#### Rumour has it . . . !!

Apparently the MuchMusic people at the Junos were not knocked out with what Jonathan Gross said about one of their BIG stars, and that's why he wasn't welcome in the press room at the Junos during that scandalous uprising. Now, some of the facts are starting to trickle in. (EC: A total lack of professionalism on the part of the organizers!!)

#### Memories . . . !!!

I'm not too keen on "music from the past", but sitting in the Royal York's Imperial Room and watching the parade of The Four Lads. The Four Freshmen and The Four Aces, was almost too much. I was suddenly relating events to songs like Route 66, Down By The Riverside, Istanbul, Three Coins In A Fountain and more. I got so caught up in these great songs from the past I almost regurgitated my dinner when I was jolted back into reality, by turning on my car radio on the way home. The first song that hit me was BAD! By the way, our hostess for the evening was Sylvia Shawn, Gino Empry's partner, a charming dinner partner, who is steeped in showbiz. (EC: Gino is steeped too. . . !!)

### Moss & Living Music sign long-term agreement

Ira L. Moss, President of The Moss Music Group, New York, and Paul Winter, President of Living Music Records, have jointly announced the signing of a long-term agreement for the manufacture, distribution and marketing of the Living Music label. Rick Bleiweiss, General Manager of the Moss pop division, RB International, will be responsible for marketing of the complete catalogue, as well as for all new Living Music recordings.

Commenting on the signing, John Leetham, President of Moss Music Canada, noted, "When we set up the pop division, one of our goals was to become the leading company in the industry in the area of what we call World Music,"

Initial releases under the new arrangement: Paul Winter's Earthbeat and Living Music Collection II, will be in the stores mid-November.

#### Behind the scenes . . . !!

Quite a few people believe the Junos should have more foreign stars . . . if they want it shown south of the border! It's true! The whole concept of the Junos may change drastically, if the idea is to make it an international award show. Eventually, only the internationally-known Canadian stars would receive awards . . . on camera. (EC: That's not showbiz!!! That's BIGbiz!!)

#### Dailies drop the ball . . . again!!

A star was born, but no one noticed! While the dailies were fighting in the media room, nobody noticed that a star was born at this year's Junos. Quebec superstar Celine Dion stole the show from all the others. As someone said, "Maybe they didn't really see the show." (EC: Or their efforts were concentrated elsewhere!)

#### Start a school for stars ...!

Canadian stars are going to have to learn not to bring attention to the fact they're reading cue cards on television. It seems that every year at the Junos, this becomes a comedy bit, and it really is a very low point. You NEVER see a real pro acknowledging the cue cards, or intensely reading them, to get a laugh. CBC is going to have to school these people to learn their lines and use the cue cards only as an assist.

#### And ... by the way ... !!

Whatever happened to those gutsy scribes from the dailies who weren't afraid to ask pointed and sometimes embarrassing questions at press conferences? Perhaps they're too busy navel gazing . . . and they've forgotten that controversy is "the spice of life". (EC: I think one of those gutsy scribes of years gone by said that!!)

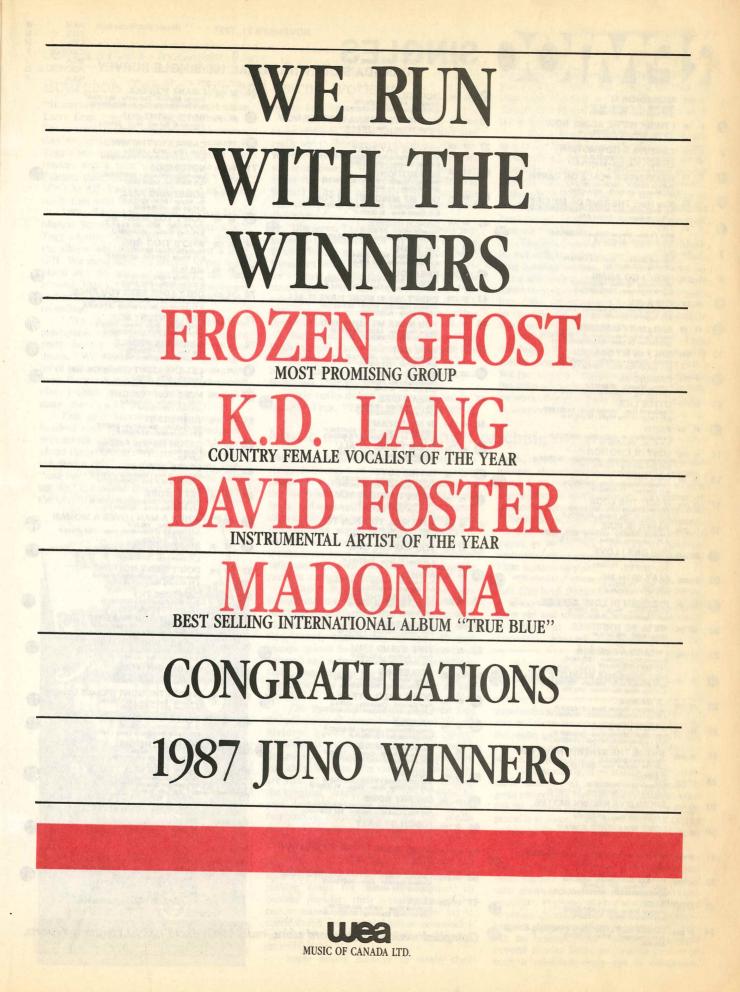
#### Television tells all .... !!

Funny how some people come off so badly on television. The lack of experience before a camera shows, and that camera picks up any little irritant, quirk or misdirected emotion. The Juno TVer showed this very clearly and again, artists will have to learn that when people are watching . . . you don't pick your nose . . . so to speak! (EC: It takes years to learn . . . if you're not born with the ability!)

#### Everything old is new again ... !

Toronto's Starweek magazine ran a photo of the OLD Juno just recently. Someone should tell them the Junos are much smaller now and ... squatty!!! (EC: Here! Here!)





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G	15	(8)	(I've Had) THE TIME OF MY LIFE Bill ModleyJennifer Warnes - RCA - 52247-R-N (LP) Dark Jancing - 6408-1-R-N		39	63	(4)	Whitney Houston - Arista - AS1-9642-N (LP) Whitney - AL-8405-N GOT MY MIND SET ON YOU George Harrison - Dark Horse - 92-81787-P		72	59 (11)	SOMETHING REAL Mr. Mister - RCA - 5273-R-N
6	9	(9)	(LP) Dirty Dancing - 6408-1-R-N TRY Blue Rodeo - Risque Disque - 25-82917-P	(A)	40	30	(17)	George Harrison - Dark Horse - 92-81787-P (LP) Cloud Nine - 92-56431-P DANCE DESIRE Haywire - Attic - AT-360-W (LP) Don't Just Stand There - LAT-1239-W	<b>A</b>	0	84 (4)	(LP) Go On - 6276-1-R-N DON'T YOU WANT ME Jody Watley - MCA - 53162-J (LP) Jody Watley - MCA-5898-J
7	5	(10)	(LP) Outskirts - 25-47181-P BAD	-	41	42	(7)	(LP) Don't Just Stand There - LAT-1239-W OH YEAH Yello - Vertigo - SOV - 2398-Q (LP) One Second - 830 956-1-Q		74	67 (20)	
8	3	(14)	Michael Jackson - Epic - 34-07418-H (LP) Bad - 0E-40600-H HERE I GO AGAIN Whitesnake - Geffon - 92-833978-P (LP) Whitesnake - XGH5-24009-P		42	39	(19)	(LP) One Second - 830 956-1-Q BREAKOUT Swing Out Sister - Vertigo - SOV-2388-Q (LP) It's Better To Travel - 832 213-1-Q	N	75	79 (5)	
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15	1	) (13)	George Michael - Columbia - 38-07623-H (LP) Faith - OC-40867-H LOST IN EMOTION Lisa Lisa & Cult Jam - Columbia - 38-07267-H (LP) Spanish Fly - FC-40477-H		49	65	(6)	I DON'T MIND AT ALL Bourgeois Tagg - Island - 97063-J (LP) Yoyo - ISL-1144-J		82	92 (2	
16	1	3 (9)	CONTACT	MA	<b>5</b> 0	73	(3)	IS THIS LOVE Whitesnake · Geffen · 92-82337-P (LP) Whitesnake · XGHS-24009-P		83	69 (21	LIMINIO INLA DOV
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18	7	(15)	DADED IN FIRE		52	40	(13)	WHO WILL YOU RUN TO Heart - Capitol - 44040-F (LP) Bad Animals - PJ-12546-F		85	NEW	WHEN A MAN LOVES A W Luba - Capitol - 73043-F (LP) Over 60 Minutes With Luba - CDP
0	2	3 (11)	THE ONE LLOVE		53	44	(11)	YOU ARE THE GIRL Cars - Elektra - 96-94467-P (LP) Door To Door - 96-07471-P		86	94 (3	) BELIEVE IN ME Paul Janz - A&M - AM-738-W (LP) Electricity - SP-5156-W
20	2	1 (12	OTAX WITH ME	MA	64	90	(2)	ANIMAL Def Leppard - Vertigo - SOV-2399-Q (LP) Hysteria - 830 675-1-Q		87	72 (22	DOMES NEEDED NOTIMNO
21	2	5 (8	LP) TU- RICE 199501 I'VE BEEFORE Cutting Crew - Virgin - VS-1394-W (LP) Broadcast - VL-2383-W		55	49	(12)	LET ME BE THE ONE Expose - Arista - AS1-9617-N (LP) Exposure - AL-8441-N		88	81 (30	) CAN'T WE TRY Dan Hill - Columbia - 38-07050-H (LP) Dan Hill - FC-40456-H
22	2	4 (7	WELL BE TOGETHER		56	56	(6)	TRUTH FAITH New Order - Factory - FAC-27-Q (LP) Substance 1987 - 832 616-1-Q		89	NEW	THE WAY YOU MAKE ME I Michael Jackson · Epic · 34·07645·H (LP) Bad · OE·40600·H
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0	3	3 (6	POR COES THE WORLD	A	58	61	(5)	SKELETONS Stevie Wonder - Motown - 1907-J (LP) Characters - MOX-6248-J		91	96 (2	(LP) Free As A Bird - SP-9502-W
25	2	0 (20	LA RAMBA		69	68	(5)	DON'T SHED A TEAR Paul Carrack - Chrysalis - 43164-J (LP) One Good Reason - CHS-41578-J		92	95 (2	(LP) Dan Hill - FC-40456-H
26	-	8 (9	C'MON LET'S GO Los Lobos - Warner Bros - 92-81867-P (LP) La Bamba/Soundtrack - 92-56052-1-P		60	75	(4)	VALERIE Steve Winwood · Island · 92-83217-P (LP) Chronicles · 92-56601-P		93	NEW	BLACK AND BLUE Haywire - Attic - AT-365-W (LP) Don't Just Stand There - LAT-1239-
27	. 1	6 (12	WHERE THE STREETS HAVE NO U2 - Island - 97061-J (LP) The Joshua Tree - ISX-1127-J		61	64	(6)	PEACE OF MIND Grapes Of Wrath - Capitol - 73035-F (LP) Tree House - CLT-48018-F	(Hereiter and the second secon	94	NEW	THERE'S THE GIRL Heart · Capitol · 44089-F (LP) Bad Animals · PJ-12546-F
28		2 (13	CARRIE Europe - Epic - 34-07282-H (LP) The Final Countdown - FE-40241-H		62	43	(11)	HOLIDAY The Other Ones · Virgin · VS-1389-W (LP) The Other Ones · Virgin · VL-2404-W		95	97 (2	Saga · A&M/Bon Aire · AMS-111-W (LP) Wildest Dreams · AMD-1100-W
29	) :	32 (8	BANDULD'VE KNOWN BETTER Richard Marx - Manhattan - 50083-F (LP) Richard Marx - ST-53049-F		63	77	(3)	CHERRY BOMB John Mellencamp · Mercury · MS-76261-Q (LP) The Lonesome Jublice · 832 465-1-Q		96	NEW	THAT'S WHAT LOVE IS AL Michael Bolton · Columbia · 38-07322-H (LP) The Hunger · FC-40473-H
30	)	34 (1	LOVE WILL FIND A WAY Yes - Atco 79-94497-P (LP) Big Generator - 79-05221-P		64	47	(15)	TOUCH OF GREY Grateful Dead - Arista - AS1-9606-N (LP) In The Dark - AL-8452-N		97	NEW	ANGEL Erroll Starr - A&M - AM-743-W (LP) Temple Of Love - SP-9130-W
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	43	36	(15)	Swing Out Sister - Vertigo - SOV-2388-Q (LP) It's Better To Travel - 832 213-1-Q DIDN'T WE ALMOST HAVE IT ALL	
	44	45	(7)	Whitney Houston - Arista - AS1-9616-N (LP) Whitney - AL-8405-N YOU MAKE ME LOVE YOU	
	45	38	(12)	Roger Hodgson - A&M - AM-2977-W (LP) Hai Hai - SP-9503-W WIPE OUT	
	46	66	(4)	Fat Boys - Polydor - PMS-15-Q (LP) Crushin' - 831 948 1-Q SHAKE YOUR LOVE	
	47	48	(8)	Debbie Gibson - Atlantic - 78-91877-P (LP) Out Of The Blue - 78-17801-P DREAM GIRL	
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	5	76	(3)	Poison - Capitol - 44038-F (LP) Look What The Cat ST-12523-F	
	52	40	(13)	WHO WILL YOU RUN TO Heart - Capitol - 44040-F (LP) Bad Animals - PJ-12546-F	
	53	44	(11)	YOU ARE THE GIRL Cars - Elektra - 96-94467-P (LP) Door To Door - 96-07471-P	
	54	90	(2)	ANIMAL Def Leppard - Vertigo - SOV-2399-Q (LP) Hysteria - 830 675-1-Q	
	55	49	(12)	LET ME BE THE ONE Expose - Arista - AS1-9617-N (LP) Exposure - AL-8441-N	
	56	56	(6)	TRUTH FAITH New Order - Factory - FAC-27-Q (LP) Substance 1987 - 832 616-1-Q	
	57	62	(7)	TIME STAND STILL Rush - Anthem - ANS-075-F (LP) Hold Your Fire - ANR-1-1051-F	
-	58	61	(5)	SKELETONS Stevie Wonder - Motown - 1907-J (LP) Characters - MOX-6248-J	
	<b>5</b> 9	68	(5)	DON'T SHED A TEAR Paul Carrack - Chrysalis - 43164-J (LP) One Good Reason - CHS-41578-J	0
	60	75	(4)	VALERIE Steve Winwood - Island - 92-83217-P (LP) Chronicles - 92-56601-P	
	61	64	(6)	PEACE OF MIND Grapes Of Wrath - Capitol - 73035-F (LP) Tree House - CLT-48018-F	PL
	62	43	(11)	HOLIDAY The Other Ones - Virgin - VS-1389-W (LP) The Other Ones - Virgin - VL-2404-W	
	63	77	(3)	CHERRY BOMB John Mellencamp - Mercury - MS-76261-Q (LP) The Lonesome Jubilee - 832 465-1-Q	
	64	47	(15)	TOUCH OF GREY Grateful Dead - Arista - AS1-9606-N (LP) In The Dark - AL-8452-N	
)	65	60	) (6)	DON'T MAKE ME WAIT FOR LOVE Kenny G · Arista · AS1-9625-N (LP) Duotones · AL8-8427-N	
	66	50	) (17)	I JUST CAN'T STOP LOVING YOU Michael Jackson - Epic - 34-07253-H (LP) Bad - OE-40600-H	
)	67	51	(22)	LUKA Suzanne Vega - A&M - AM-2937-W (LP) Solitude Standing - SP-40096-H	

				WEA	- 1
	68	53	(22)	I WANT YOR SEX George Michael - Columbia - 38-7164-H (LP) Beverly Hills Cop II - MCA-6207-J	
	69	80	(4)	BOY'S NIGHT OUT Timothy B. Schmit · MCA · 53137-J (LP) Timothy B · MCA·42049-J	
	0	78	(4)	CANDLE IN THE WIND Elton John - MCA - 53196-J (LP) Live In Australia - MCA-8022-J	
	71	54	(13)	(LP) Live In Australia - MCA-8022-J NOTORIOUS Loverboy - Columbia - 38-07324-H (LP) Wildside - OC-40893-H	MAPL
	72	59	(11)	(LP) Wildside - OC-8053-H           SOMETHING REAL           Mr. Mister - RCA - 5273-R-N           (LP) Go On - 6276-1-R-N	
	B	84	(4)	DON'T YOUNAT ME Jody Watley - MCA - 53162-J (LP) Jody Watley - MCA-5898-J	
	74	67	(20)	WHO'S THAT GIRL Madonna - Sire - 92-83417-P (LP) Who's That Girl - 92-56111-P	
	75	79	(5)	JULIAN Alta Moda - Epic - E4-3015-H (LP) Alta Moda - PEC-80126-H	<b>A</b>
	76	74	(29)	ONLY LOVE SETS YOU FREE Patrick Norman - Star (Select) STR-3015 (LP) Quand on est en amour - STR-1003	PL
	77	57	(14)	20TH CENTURY BOY Chalk Circle - Duke Street - 81035-J (LP) Mending Wall - DSR-31035-J	MA
	78	58	(18)	ORDINARY PEOPLE The Box - Alert - BDS-522-Q (LP) Closer Together - BD-1005-Q	M A P L
	19	91	(3)	LET THE LIGHT (Shine On Me) Triumph · MCA · 8738.J (LP) Surveillance · MCA·42083-J	MA
)	80	93	(2)	NEED YOU TONIGHT INXS - Atlantic - 78-91887-P (LP) Kick - 78-17961-P	
	81	70	(14)	JUMP START Natalie Cole - Manhattan - 50073-F (LP) Everlasting - ST-53051-F	
	82	92	(2)	CATCH ME (I'm Falling) Pretty Poison - Virgin - VS-1395-W (LP) N/A	
	83	69	(21)	LIVING IN A BOX Living In A Box - Chrysalis - 43104-J (LP) Living In A Box - CHS-41547-J	
	84	71	(9)	LET'S WORK Mick Jagger - Columbia - 38-07306-H (LP) Primitive Cool - OC-40919-H	
	85	NE	W	WHEN A MAN LOVES A WOMAN Luba · Capitol · 73043-F (LP) Over 60 Minutes With Luba · CDP-48553-F	MA
	86	94	(3)	BELIEVE IN ME Paul Janz - A&M - AM-738-W (LP) Electricity - SP-5156-W	MA
	87	72	(22)	DON'T MEAN NOTHING Richard Marx - Manhattan - 50079-F (LP) Richard Marx - ST-53049-F	
	88	81	(30)	CAN'T WE TRY Dan Hill - Columbia - 38-07050-H (LP) Dan Hill - FC-40456-H	M A
	89	NE	W	THE WAY YOU MAKE ME FEEL Michael Jackson · Epic · 34-07645-H (LP) Bad · OE-40600-H	
	90	85	(5)	THINGS I DO FOR MONEY Northern Pikes · Virgin · VS1397-W (LP) Big Blue Sky · VL-3001-W	A
	91	96	(2)	I'M BEGGIN' YOU Supertramp - A&M - AM-2885-W (LP) Free As A Bird - SP-9502-W	
	92	95	(2)	NEVER THOUGHT (I Could Love) Dan Hill - Columbia - 38-07681-H (LP) Dan Hill - FC-40456-H	PL
	93	NE	W	BLACK AND BLUE Haywire - Attic - AT-365-W (LP) Don't Just Stand There - LAT-1239-W	(HA)
)	94	NE	EW	THERE'S THE GIRL Heart - Capitol - 44089-F (LP) Bad Animals - PJ-12546-F	
	95	97	(2)	ONLY TIME WILL TELL Saga - A&M/Bon Aire - AMS-111-W (LP) Wildest Dreams - AMD-1100-W	MA
	96	NE	EW	THAT'S WHAT LOVE IS ALL ABOUT Michael Bolton - Columbia - 38-07322-H (LP) The Hunger - FC-40473-H	ſ
	97	NE	EW	ANGEL Erroll Starr - A&M - AM-743-W (LP) Temple Of Love - SP-9130-W	MA
	98	89	(5)	INDIAN SUMMER Dream Academy - Reprise - 92-81997-P (LP) Remembrance Days - 92-56251-P	
	99	82	(10)	LIVING IN THE GOLDEN AGE Gowan - Columbia - C4-3020-H (LP) Great Dirty World - FC-40754-H	
	100	83	(19)	MARY'S PRAYER Danny Wilson - Virgin - VS1-376-W (LP) Meet Danny Wilson - VL-2419-W	

Compiled weekly from record store, radio station and record company reports.

#### COVER STORY - by Graeme Boyce

## Bourgeois Tagg's "live and learn" working

"If anybody had any sense," bluntly states Larry Tagg, "we'd be going crazy by now." For several reasons they're not, however, they're certainly on their way. Bourgeois Tagg's self-titled debut yielded Mutual Surrender, and a tour with labelmate Robert Palmer; their follow-up, Yoyo, has I Don't Mind At All climbing quickly, and an arenasized tour with Heart.

"We didn't have anything to follow-up Mutual Surrender on the radio, basically," Tagg admits, "and a lot of people thought the album was a little 'techno,' just a little stiff. We recognized we needed to put more blood into the veins of the tracks this time around. That's why we got Todd (Rundgren) and went for a 'no-tech' approach to the recording.

"We were trying to create the psychedelic funk thing and we were leaning pretty heavily on the psychedelic," he continues. "We recorded a lot of stuff and put a lot of information on the tracks, it was pretty busy. People didn't want to try and absorb all that. I think this one breathes a little bit more, there's a lot more humanity to it."

This past March the B-T boys, with finished song in hand, entered Rundgren's Woodstock, New York studios and completed the recording of Yoyo. "He listened to the demos that we'd done," explains Tagg, "and say 'Here's where the lyrics need working on.' He talked almost exclusively about the lyrics. He thought all the music was stur-



dy but kept on us about the lyrics.

"There's a lot about the lyrics he wanted to be changed, just to satisfy him, and that really was the hardest part about the sessions. We were rewriting lyrics all the way up until we sang them." Rundgren, no slouch in either the writing or production fields, was listened to by the band and undoubtedly the veteran's experience and expertise have paid dividends.

Bourgeois Tagg have always openly suggested a combination of Sly Stone and the Beatles would epitomize success for them; Rundgren hence was a perfect match. The latter's forays into Beatlesque musical styles is traced back to the early days of Nazz and the later days of Utopia (Deface The Music), with "cosmic" progressive rock the linking thread over the years.

Badfinger, James Cotton, the New York Dolls, Grand Funk Railroad, Meatloaf, the Tubes, Patti Smith and the Pyschedelic Furs have all had albums produced by Rundgren. Bourgeois Tagg are in good company.

"He really didn't arrange that much," remarks Tagg. "He did have a tendency to

## Music and social change: catching the wave

History has demonstrated, most effectively in recent memory, that music has consistantly played an integral role and has remained at the forefront of social movements, exemplifying and personifying periods of common discontent and unrest. Battle cries and revolutionary songs: a change is going to come. Court jesters, minstrels and roving troubadours have all passed on a legacy of satire and wit, their successors today proudly carry as a torch of hope.

While Reaganism runs rampant throughout the Western civilized world, the seeds of dissatisfaction and anger have been planted. Now, only time will see to their fruition, slowly manifesting change. Though change cannot be created, it certainly can be fostered and nutured into quite a formidable force, imposing to the status quo; the corporations - the controlling influences of this world.

The Beatles, the Stones and even Led Zeppelin were all catapulted into rock 'n' roll history books through those usual mechanisms available to record companies designed to create the glamour of stardom and all its benefits. The various media outlets are vital to the overall strategy, formalizing the eventual "trappings" of today's stars. In past days, the record companies were the responsible corporations, and the media simply their pawns, continously and successfuly manipulated.

Musicians are artists, yet fierce competition allows their original intent to take a backseat. To accept the economic realities of making music for mass consumption, to become popular, their integrity has to be compromised year after year. Their art is transformed into a marketable commodity and, for the sake of convenience, is called entertainment.

Some artists manage to retain their

say 'This needs something different here ... you guys go work it out.'' While he read his computer manuals we'd go back and say 'Okay what do you think of this?' Then we'd lay it down.

"There wasn't a real hands-on approach to a lot of the arrangements but the 'sound' of the album, he really did have a lot to do with that, when you're talking about mixing and the things he does with the vocals. Although he wasn't sitting in there telling us to play a B-flat, instead of an A, he had his hand on the sound, from a control point of view on the board."

The band's songs are written individually, not collaboratively, the bassist and founding member reveals, which serves as an internal method of realistic quality control and seems to have eased them over the sophomore jinx. "We throw away a lot, before we even let the other guy hear what we've got and by that time it's 90 percent done.

"We're not the kind of band," Tagg concludes, "sitting in the living room with guitars strumming away . . . 'Here try this.' We put together sophisticated demos before the other guys even hear it and that's the way we work. But hopefully we are getting better as songwriters."

ideals, opting to forego material wealth in the process, choosing natural popularity instead. Some don't. Musicians are invariably drawn into a pitched battle between the forces of commercialism, an unnatural popularity, and of being considered the consumate musician, the musician's musician. Those who are portrayed as being smart enough to combine both (and make a million) are simply lucky. Time is on their side.

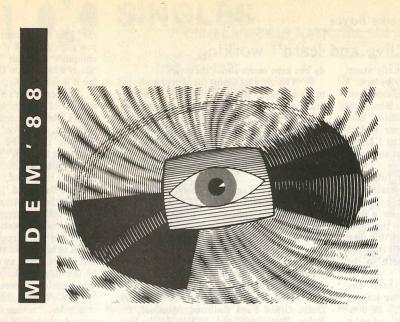
Obviously, money can't buy a hit, but it sure does help. Bands are volatile. The future is always uncertain. For instance, people grow old and people die, and that's the only risk involved in selling rock 'n' roll. Therefore, it's not surprising that a hit

#### "... egos can be bruised, while some are damaged ...."

supercedes the bandmembers themselves. It's also not surprising that an artist would prefer the realm and solace of self-discovery, rather than succumb quietly to the materialistic whims of the realistic label executive.

Unfortunately, if an artist's questions remain unanswered, assistance is offered in great abundance through either natural or artificial means because, ultimately, his happiness is at stake. Unhappy artists don't make commercially viable product, according to corporate logic anyway.

Musicians are mostly confused as to why they are indeed making music. Many just make excuses. A few believe levels of record sales are an indication of their ability to communicate. Perhaps, but not always. The need to communicate, and be understood, is an inherently human quality. Subsequently, egos can be bruised, while some are damaged beyond repair. Being put out to pasture at such a relatively early age is dangerous,



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Midem Organisation 179 av Victor Hugo 75116 Paris • Tel. : 33 (1) 45 05 14 03 - Telex : 630 547 however an unpleasant fact in the business of making music.

Certain marketing plans can succeed in selling records. After all, selling is selling. Money serves as an incredible force of motivation and profits are the bottom line -they are what really all the fighting is about. Money, someone's investment, is at stake. Priorities are thus established in a corporate environment with ease and each record's success is laboriously monitored, as its momentum is paced through the charts.

Record companies, by virtue of their oligopolistic stranglehold on the market, may be winning the battles but could sincerely be losing the war. Not the artists however.

Underground movements or resistance (again, in historical terms) to the status quo isn't itself viable, but upon discovery they serve as excellent barometers, harbingers of impending change. Then catch the wave and ride it to the beach. The free enterprise system works well enough that big business -and inept governmental bodies - can enter the fray, and with promotional budgets alone that dwarf any independent record company's entire yearly spending.

More importantly however, suppose a social movement were underway, at the precise time of their involvement? The implications resemble those of a prospector striking a vein of gold during the first day on the job. Lucky or smart?

New technology in today's recording facilities has afforded many bands an opportunity to seek fame and fortune without, and at the eventual expense of, going through "proper" channels. Hence, really arriving on the scene before their time. Even those bands who've experienced all the benefits of a commercially successful record, return to the studio intending to produce one better: by spending more money, by using more toys. That's a problem, a recipe for financial disaster.

However, it is encouraged at every level of the music industry. Traditionally, it's the only proven method of selling records. That's the idea. Bands, their managers and labels, have to spend money in order to make money. But the philosophy of "the more we spend, the more we'll make" is inherently wrong. Music, in its pure form, is an art. Artists are selfish, a musician writes music as a form of personal expression. If he only has



U2, during their pre-Toronto date press conference held at the El Mocambo, suggested that their Mother record label suffers from being "badly organized" yet their generous efforts have not gone unnoticed: Eurythmic Dave Stewart has recently set in motion Anxious Records. one thing to say, then he can only say it once.

Enter rock 'n' roll. Ideologically, rock 'n' roll was originally perceived as danger itself, the more fun it was. It was simply exciting. Until evolution had its way. Rock 'n' roll evolved to become physically dangerous to those who enjoyed it the most, fueling the fires of revolt and enticing an adoring consumer. Then, along with a few singers, guitarists and drummers, rock 'n' roll died. It wasn't fun anymore and it certainly wasn't worth dying for.

Time passed, but not for the memories. The musician's spirit had been broken, the purpose of his chosen profession lay in

#### "... no one can paint a Picasso better than Picasso..."

doubt, his dreams remained shattered. His recorded work was uninspired and sales eventually dropped. The bottom fell out of a once very profitable market. The future of rock 'n' roll was at stake, not an artist or an investment but a culture.

The rock 'n' roll heirarchy was purged and a "new breed" of both artist and marketing talent was thrust on the industry, an industry desperate for change. Very few of these artists have survived, suspicious of their success and uncertain of their own future, victims of time.

Rock 'n' roll isn't dangerous anymore. It is actually and accurately perceived today as entertainment. Most successful musicians today are simply entertainers, all competing for the same entertainment dollar. Because nothing's new and nothing's being done today that hasn't been done before. "Lite rock' is enjoying immense popularity because no one can paint a Picasso better than Picasso, and nobody can write a ballad better than a Beatle.

Bands that made music two decades ago have more relevance than the majority of

### Decades pass and the same problems still exist

Perhaps what is most interesting about an industry so cyclical in nature is that in reality some things never really change anyway. Problems faced by the Canadian music industry two decades ago still exist today, in some cases horrendously exaggerated with the passage of time, caused by simple breakdowns in our lines of communication.

People: their individual personalities and conflicting egos, have combined quite effectively over the years to demonstrate how vulnerable an industry is to the qualms of a few in the trade. Competition, instead of strengthening, has actually weakened the economy of Canadian music.

Twenty years ago, very few people believed Canada even had a recording industry, including many Canadians, although independent production escalated at a furious pace during those formulative years. According to RPM archives, a hard battle was fought throughout 1967, with Canada's studios taking the brunt of criticism. The quality was, it seems, unacceptable and New York was considered the proper place to record.

David Clayton Thomas' Out Of The

their current compatriots, reason their stilladoring publics, now powerful consumers.

Yet as time passes, new markets develop, a response to the passivity of an older rock 'n' roll generation, now content with the clarity of their Compact Disc players. Perhaps this is the clue; they are content. The younger generation isn't exactly being wholeheartedly looked over, but there is room for expansion (exploitation) and new acts are standing by the courage of their convictions, learning the lessons exacted on the predecessors of the new and exciting breed of rock 'n' roll artists.

Curiosity is one of man's more redeeming qualities. Always seeking something better, or more exciting, or just something new, has its drawbacks, but more often than not, the rewards justify the search. Throughout history, music has soothed the savage beast, but so long as it can do something, it can be sold. Once a painting has been painted, there's no harm in selling it. Nevertheless, a marketing genius is not an artist, and vice versa.



Symbolic in more ways than one, Aerosmith's Steve Tyler is flanked by John Rogers (I) and Mark Cavarzan both of Brighton Rock. Although Permanent Vacation has now surpassed gold, have they lost their impact?

Sunshine, produced in Toronto by Duff Roman; The Staccatos' Let's Run Away, produced by Sandy Gardiner in Montreal; and I Believe In Sunshine by Passing Fancy, produced by Greg Hambleton in Toronto, were all examples used to defend Canadian facilities. Unfortunately these competent arguments fell on deaf ears and memories tend to be selective.

There were many more, suggested Stan Klees, one of the first producers of rock music during that era, "But," he added, "our hitmakers can't seem to spot them." and that was said exactly twenty years ago.

In the year when Canadians jointly celebrated Confederation lavishly, the music industry continued with its own version of "Clash Of The Titans". For many, this was a time of opportunity and exploiting a Canadian "sound" seemed to be the ticket. But first sell the Americans, and then the Canadians, on the idea.

Initial efforts were interesting and some were successful. Those though, who chose to record on Canadian soil, were most succesful. The late Art Snider opened Sound Canada, an impressive and sizeable studio 10 - RPM - November 21, 1987

	REN		Nek:		REW		Nek
	TOP 20		<b>TOP 20</b>		TOP 20		<b>TOP 20</b>
	SINGLES		SINGLES		SINGLES		SINGLES
	20 YEARS AGO		15 YEARS AGO		10 YEARS AGO		5 YEARS AGO
1	RAIN PARK & OTHER THINGS	1	GARDEN PARTY • Rick Nelson	1	YOU LIGHT UP MY LIFE • Debby Boone	1	GLORIA - Laura Branigan
2	SOUL MAN • Sam & Dave	2	BURNING LOVE · Elvis Presley	2	NOBODY DOES IT BETTER - Carly Simon	2	UP WHERE WE BELONG - Joe Cocker/Jennifer Warne
3	HOLIDAY - Bee Gees	3	I CAN SEE CLEARLY NOW - Johnny Cash	3	BOOGIE NIGHTS - Heatwave	3	THE LOOK OF LOVE
4	YOUR PRECIOUS LOVE - Marvin Gaye & Tammy Terrel	4	LISTEN TO THE MUSIC - Doobie Bros	4	I FEEL LOVE - Donna Summer	4	DOWN UNDER - Men At Work
5	LOVE IS STRANGE Peaches & Herb	5	NIGHTS IN WHITE SATIN · Moody Blues	5	MAKE YOUR BROWN EYES BLUE - Crystal Gayle	5	STEPPIN' OUT - Joe Jackson
6	EXPRESSWAY TO YOUR HEART - Soul Survivors	6	I BELIEVE IN MUSIC Gallery	6	BABY WHAT A BIG SURPRISE · Chicago	6	DA DA DA
7	I'M WONDERIN - Stevie Wonder	7	SUNNY DAYS - Lighthouse	7	JUST REMEMBER I LOVE YOU · Firefall	7	HEART ATTACK - Olivia Newton-John
8	PLEASE LOVE ME FOREVER - Bobby Vinton	8	I AM WOMAN - Helen Reddy	8	STAR WARS THEME · Meco	8	HEARTLIGHT - Neil Diamond
9	I CAN SEE FOR MILES - The Who	9	IF I COULD REACH YOU - 5th Dimension	9	COLD AS ICE - Foreigner	9	PRESSURE • Billy Joel
10	PEOPLE ARE STRANGE - The Doors	10	I'D LOVE YOU TO WANT ME	10	SOMETIMES WHEN WE TOUCH • Dan Hill	10	DIRTY LAUNDRY - Don Henley
11	NATURAL WOMAN - Aretha Franklin	11	DON'T DO IT - The Band	11	HELP IS ON THE WAY - Little River Band	11	IT'S RAINING AGAIN - Supertramp
12	IT MUST BE HIM • Vikki Carr	12	SPACEMAN · Nilsson	12	IT WAS ALMOST LIKE A SONG · Ronnie Milsap	12	THE ONE YOU LOVE
13	GLAD TO BE UNHAPPY · Mamas & Papas	13	BEN • Michael Jackson	13	IT'S ECSTASY NEXT TO ME Barry White	13	SHOCK THE MONKEY
14	HEY BABY Buckinghams	14	WITCHY WOMAN - Eagles	14	WE'RE ALL ALONE Rita Coolidge	14	TRULY · Lionel Richie
15	SHE IS STILL A MYSTERY - Lovin' Spoonful	15	I'LL BE AROUND - Spinners	15	BLUE BAYOU - Linda Ronstadt	15	JACK & DIANE - John Cougar
16	EVEN BAD TIMES ARE GOOD	16	ELECTED Alice Cooper	16	WE JUST DISAGREE - Dave Mason	16	HARD TO SAY I'M SORRY
17	LAZY DAYS - Spanky & Our Gang	17	DING A LING Chuck Berry	17	HOW DEEP IS YOUR LOVE - Bee Gees	17	BLUE EYES • Elton John
18	HOMBURG - Procol Harum	18	THUNDER AND LIGHTNING · Chi Coltrane	18	THAT'S ROCK 'N' ROLL - Shawn Cassidy	18	WHATCHA GONNA DO
19	IT'S YOU THAT I NEED - Temptations	19	RUNNING BACK TO SASKATOON • The Guess Who	19	SHE DID IT • Eric Carmen	19	START TELLIN' THE TRUTH
20	INCENSE & PEPPERMINTS • Strawberry Alarm Clock	20	SUMMER BREEZE	20	SEND IN THE CLOWNS	20	ARIAS & SYMPHONIES

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	Cancon	area Jarrai	Cancon		Cancon		Cancon
	SINGLES		ALBUMS		A/C SINGLES		COUNTRY SINGLES
1	TRY • Blue Rodeo • Risque Disque	1	RUSH Hold Your Fire - Anthem	1	STAY WITH ME • Tu • RCA	1	TRY • Blue Rodeo • Risque Disque
2	CONTACT • Platinum Blonde - Columbia		BLUE RODEO Outskirts - Risque Disque	2	ALL ALONE - Russ Little - Tembo	2	TRUE BLUE - Anne Lord - Comstock
3	STAY WITH ME • Tu • RCA	3	HAYWIRE Don't Just Stand There - Attic	3	BELIEVE IN ME - Paul Janz- A&M	3	ALL I REALLY NEED - Audie Henry - Canyon Creek
4	POP GOES THE WORLD - Men Without Hats - Mercury		PLATINUM BLONDE Contact - Columbia	4	WHATEVER HAPPENED TO ROMANCE - Danny Diaz - Jewel	4	ROLLER COASTER - Alibi - Comstock
5	LAST OF THE RED HOT FOOLS • The Jitters • Capitol		HELIX Wild In The Streets - Capitol	5	SENSATION • The Sailcats - The Label	5	COWBOY PRIDE - Ian Tyson - Stony Plain
6	RAIN • Michael Breen - Alert		LOVERBOY Wildside - Columbia	6	FAST TRAIN TO TOKYO · Rita MacNeil · Virgin	6	GONNA FOLLOW MY MUSIC • Marty Gillan - Comstock
7	TOGETHER - Joey Gregorash		NORTHERN PIKES Big Blue Sky - Virgin	7	MARY LOU - Ronnie Hawkins - Epic	7	WALK IN THE RAIN TONIGHT - Gary Fjellgaard - Savannah
8	DANCE DESIRE • Haywire • Attic		ROBBIE ROBERTSON Robbie Robertson - Geffen	8	RUN WITH US • Lisa Loughead • Run	8	MAMA (You'll Be So Proud Of Me) - Bootleg - Rana
9	DREAM GIBL - FM - Duke Street		THE GRAPES OF WRATH Tree House - Capitol	9	NEVER THOUGHT (I Could Love) - Dan Hill - Columbia	9	RAISED BY THE RADIO - Mercey Brothers - MBS
10	TIME STAND STILL - Rush - Anthem		CHALK CIRCLE Mending Wall - Duke Street	10	) THE INDEPENDENCE - Marc Jordan - RCA	10	I MUST HAVE MADE A MISTAKE Boone & The Girls - Golden Eagle

that quickly attracted U.S. attention, and business was very good.

Snider encouraged bands to record at his studio, hoping they would eventually "find" their own sound, and then be able to market it. "Groups have to experience their own sound played back to them technically correct to improve their techniques," he said. "They must record continuously to improve and reach the point of professionalism to be able to compete."

Since the dawning of recorded musical history, musicians have always been asked to compete: with themselves, with their producer and with the audience they face each night. They must constantly win everybody over. Not their manager though.

Managers walk on thin ice, and for Canada this is appropriate, but the blame for their acts failure almost assuredly rests with somebody else. The excuses fall on everybody else's shoulders. "The band just didn't have it together?" or as some put it, "The record company didn't . . . "The fault is never the manager's, that is unless he's subsequently fired, and the tables are thus turned.

Therefore at a time when Polydor were opening their Montreal offices; when the



Guess Who and The Stampeders were competing with Traffic, The Doors, The Who, and, of course, the Beatles, et al, obviously the competition hasn't decreased in intensity over the years. But attitudes have.

An economy is an equation based on supply and demand. The number of musicians in any given economy greatly exceeds demand, the price decreases, attempting to correct the problem by forcing out those people who can no longer afford to compete.

The music industry has an interesting tendency to overcompensate ruling market forces. Managerial skill and promotion combine to alleviate an inherent lack of talent and in many instances this strategy succeeds in recouping an apparent lost investment. This propogates the problem, and compounds those already faced by the musician.

In an industry that feeds itself on egos, and always has, musicians mistakingly believe they are good, if they succeed. Though there are several exceptions, it is the musician who must fill the stadium or reach

## FACTOR programs can only help industry - Shaw

In an industry which some observers suggest is on the verge of collapse, the saying "Out with the bad air and in with the good" holds a great degree of truth. The Canadian music industry is undergoing a change, not only in personnel but in musical direction as well. Helping to foster, and perhaps accelerate, its growth is the Toronto-based FACTOR organization.

If an analogy between the "cream always rises to the top" and the music industry can be drawn, then FACTOR (the Foundation to Assist Canadian Talent on Record) is at least striving to increase the number of musical works being selected at an A&R level in Canada. Unfortunately, cream isn't the only substance that has a tendency to float.

The foundation, founded by several leading broadcasters is 1982 and initially administered by CIRPA (The Canadian Independent Record Production Association), gold or remain alive, in order to be considered successful. Only in rare instances is the successful musician both good and an artist, in his own right.

Twenty years ago, some musicians ventured into the U.S. while others preferred to remain. Those who emigrated simply recorded American music because that's what was asked of them, in order to be successful. Yet for those who remained in Canada, where Canadian groups competed against each other, a Canadian "sound" did eventually prevail. However, it has taken years of maturation to evolve to where it is actually recognized as such today.

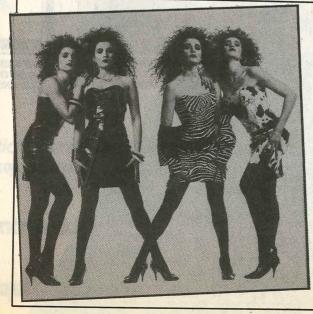
Now, technological advances in the recording and production fields have allowed that "sound" to materialize, naturally. No longer is it necessary to travel stateside to record a Canadian "sounding" record, that can be done at home. What is necessary are the skills to market that "sound" abroad, and in this department, Canada is in short supply.

now has at its disposal not only the monies supplied by the broadcasting community, but also the federal Department of Communication's annual contribution of \$3.7 million; the objective being simply to stimulate the Canadian independent recording industry.

Though "stimulate" is an understatement, the overall effects on the industry have been extensive, both in the corporate boardrooms and on the street, and "right across the country," says Mel Shaw, FACTOR's recently appointed Executive Director.

Studios participating in the New Talent award program for instance, include all the major facilities, from Nova Scotia to British Columbia and as far north as Yellowknife, helping to expose bands, some who have never entered a studio previously, to the realities of recording and what exactly to do with that finished piece of product.

"It's expanding," adds Shaw, former manager of The Stampeders, and never a



Yes, it could be described as art (looking at the cover), but in plain English, it means a striking debut album for this identical twin-sister act. Their first single, STAY WITH ME, has made constant chart gains at radio over the past TU months and the video is in medium rotation at MuchMusic.

Amanda and Cassandra wrote all but one of the songs on the album and, together with their publisher, Diblasi Communications, they chose CAPAC to represent their performing rights interests.

Composers Authors and Publishers Association of Canada



Serving the Canadian music and broadcasting industries 1240 Bay Street, Toronto, Ont. M5R 2C2 (416) 924-4427 1245 Ouest, rue Sherbrooke, Montreal, Quebec H3G 1G2 (514) 288-4755 1155 Robson Street, Suite 703, Vancouver, B.C. V6E 1B9 (604) 689-8871 **CBS Canada Proudly Welcomes** 

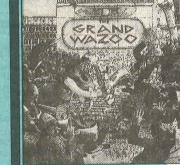
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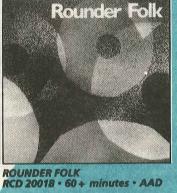


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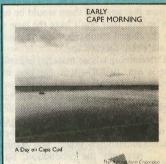






OUT OF THE BLUE

OUT OF THE BLUE RCD 20003 · 60 + minutes · AAD



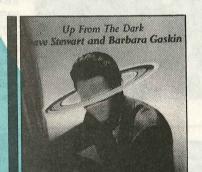
THE ATMOSPHERE COLLECTION "A Day on Cape Cod" 60 + minutes • DDD • EARLY CAPE MORNING • RCD 30014 • BABBLING BROOK • RCD 30015 SUNSET SURF • RCD 30016
 SUMMER RAIN • RCD 30017



OLD & IN THE WAY RCD 10009 · AAD



RCD 20012 · 60 + minutes · AAD THE RESIDENTS "Hell!"
 RCD 20013 • 60 + minutes • AAD

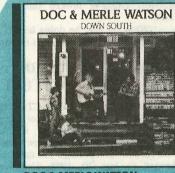


DAVE STEWART/BARBARA GASKIN "Up From The Dark" RCD 10011 • AAD/ADD

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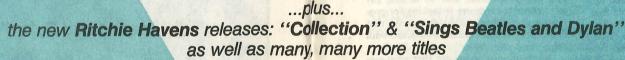
THE RED CLAY RAMBLERS ''A Lie Of The Mind'' RCD 10034 • ADD





**DOC & MERLE WATSON** "Down South" RCD 10008 • ADD







"Sound From a Flash of Light..."



Contact your local CBS Representative for all the Dirty Details.





THE

JIMI HENDRIX EXPERIENCE

THE JIMI HENDRIX EXPERIENCE "Live at Winterland" RCD 20038 • ADD



#### 14 - RPM - November 21, 1987

recipient of monetary assistance in the '60s. "The number of people in the program grows each year and although some people say 'I've never heard of these people . . . ' Well, the idea is: This is their start . . . this is their first chance, and it gives them a chance in a professional setting far earlier than groups in previous years would've ever had."

FACTOR's goal is to assist, and they assist in all fields of music from pop and rock to country and jazz, everybody gets a chance, and that's fair. "It's a great many studios from across Canada saying that they would like to participate in this program," says Shaw, and from there, musicians can either shop their tape to the various labels or apply to FACTOR for a loan, hoping to produce a commercially viable record.

A panel of music industry individuals listen to the applicant's submissions, weighing "the creative nature, the music, the content, a presumption of sales potential or the presumption of airplay," explains Shaw, "and it's accepted or rejected in accordance with the viewpoints of the panel of evaluators, and you have to be selected by two panels out of three.

"There's only a finite amount of money in each program, so it better be good,

#### "... due to the fact that it's an industry program ... it's not the Arts Council." Mel Shaw

and look at the competition," he continues. "We've doubled the numbers from last year, so it does get tougher as the quality increases. In the New Talent situation, it would be the first time that some of them would be turned down because they don't have the tape yet to go to the record companies, but at least here they are being listened to."

Determining whose material is good and whose is not, is difficult in the best of circumstances, after all, the musician's art is at stake. But FACTOR does encourage further recording efforts from its rejected applicants. "It's set up for the development of the Canadian record industry, and the structure of the Canadian independent labels, and to improve on . . . not only the production, but the capabilities to get out into the marketplace and to get distribution.

"If an artist is in a small town or city, they don't know a soul, and they contact us and say they want to receive \$20,000 to make an album" relates Shaw. "But they don't have an address of a record company, they don't know who distributes, they don't know how to get a record out ... they just have the ability.

"Now, if they go through the evaluation process and are successful, without a prerequirement, they have 60 days to try to get distribution, and if they can't, they can come back to FACTOR and they are given monies to make a single. Then we request of them to press enough records to mail to radio stations, so the tape won't linger on the shelf forever.

"In the worst scenario, they are not encumbered, they still get that chance. On the other side, if Aquarius Records finds an act, they've got national distribution, they've got a marketing campaign . . . they've had some success, they've proven themselves in the marketplace and . . . due to the fact that it's an industry program . . . it's not the Arts Council, if you are sincere about entering the music industry, then this is the program."

This past year has seen a preponderance of new acts that have enjoyed success at radio and at the retail level in the Canadian marketplace, as a direct result of the various FACTOR programs, whether for their album, video or even international touring schedule. However, these are repayable loans, Shaw stresses, not handouts and loans that financial institutions would certainly not consider.

Whether this infusion of cash into the independent recording scene is artificially propping up uneconomical companies or not, the fact remains it's helping, and the more the merrier, yet is it right? Should bands and their respective labels receive these funds which constantly upsets the normal market forces, as well as the "majors" own marketing efforts?

Shaw and the The Stampeders moved from Calgary to Toronto in 1966 and in each subsequent year, over the next four, released a single, and until the bandmembers went their seperate ways, they had recorded ten albums and had scored 21 charted records. "But," remarks Shaw, "several of those records throughout the '60s should have been played more often.

"I started putting out records in 1960, a full ten years before Canadian content, and if you're in the business and want to make records, you will anyway. But if there had been something like this back then, I may have been able to put out an album and they probably could've broken through a lot faster.

"What we may be doing here is saving years of a career, actually years of putting in

## Deadline submission is changed by FACTOR

The Board of Directors of FACTOR has announced a change in deadline for submitting applications for funding for all musical categories under the organization's loan program for sound recordings. The date has been changed to Jan. 30, 1988. However, the deadlines for submitting applications for New Talent Demo Awards, Video, International Tour Support and Radio Syndication proposals remain unchanged.

There has apparently been what is described as "an unprecedented demand on the FACTOR loan program", which has resulted in the funding for sound recording being "virtually committed" for the fiscal year ending Mar. 31, 1988. This demand is further described as "a strong indication of the need and value of the FACTOR Loan program to the Canadian Independent music industry.

The FACTOR loan program provides financial assistance to record labels and record producers for the production of Canadian sound recordings. The organization, to date, has supported approximately 390 FAC-TOR loans and more than 100 New Talent Demo Awards. work and effort. It's some assistance though they normally wouldn't have, if they are successful in getting it," Shaw concludes. "But to me, it's not enough to have them think they're on a gravy train. The more that gets recorded, the better the records, and the more they can get into the marketplace, the more they can sell."

In essence the FACTOR organization is only a small cog in the music industry wheel Recording costs are actually a fraction of the total cost incurred by a band attempting to achieve success with music. All industry factions share a mutual goal: to increase their audience. Now, radio, retail, record companies and the artist are sitting down at one table and discussing how to do it.

It's also important to remember that FACTOR does not cover the costs of marketing, advertising, tracking, phone calls, or even the pressing, jackets, shipping and promotion. All FACTOR does is give artists a chance. In the music industry that requires money, and in the real world, a song is only worth the tape it's recorded on.

### Producers and designers team to open new facility

A group of producers and video special effects designers have teamed to open a new production complex in Toronto. The facility, flying the banner of Side Effects, specializes in 3-D computer animation, video special effects and full video edition for the television advertising and corporate video markets.

Heading up the new service is Nigel McGrath, President of McGrath & Associates and James Muir of Programmed Communications. Both are widely recognized in the industry for their production and design skills. Their production team includes Kim Davidson as Director of Animation; Greg Hermanovic, act as Director of Special Effects; and John Stollar who takes on duties as Director of Video Production.

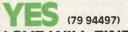
Recent Side Effects credits include the graphics intro for the Labatt's television specials on the 1987 Canada Cup of Hockey and Labatt's NFL Football.

McGrath points out that the new facility is the first full service special effects company to use the Alias/1 System for 3-D graphics, which he describes as "one of the most advanced systems of its type anywhere in the world."

McGrath continues with, "More and more producers, art directors and production companies are beginning to appreciate the outstanding advantages of 3-D graphics in marketing promotions, and we at Side Effects believe the industry is looking for provocative alternatives and are discovering that computer generated special effects are both exciting and affordable."

McGrath also points out that what sets Side Effects apart from other production houses is that his people are design oriented and understand production. "We too, are producers in our own right," says McGrath concluding with, "and we are confident that we can show other producers that we are equally creative and have a strong design sense to help them achieve their production and communications goals through imaginative graphics that work."

# A WARNER ELEKTRA ATLANTIC 5 PACK TO GO



LOVE WILL FIND A WAY Across-the-board #1's at AOR are translating at CHR: Added CKLG • CFTR • CHEO • CKCK • CKOM • CHAB. Charted CKOC-30 • CKOI-32 • CJMF-3 • CFLS-28 • CKLG-39 • CKTS-39 • CHED-29 • CKCK-39 • and more.

## LEVERT (78 92177) CASANOVA

No. 1 in the clubs; now busting wide open at CHR and pulling females and phones: CHED-7 • CKRA-19 • CKLC-17 • CFTR-14 • CKOC-26 • CJBK-6 • CJOM-8 • CHYM-11 • CKOI-31 • AM 106 debut -21 • FM 96-Heavy, and more.

## DEBBIE GIBSON

SHAKE YOUR LOVE Chartbound follow-up to her top ten debut only in My Dreams. Just out and on: CKCK-31 • CKLG debut 38 • AM 106 • CKPR • CKOI • CHED • CKDA • CKSL • CFGO • CKTS. R & R: 23B-17B (209/11) BB: 24B-18B.



## **NEED YOU TONICHT** The logical successor to **What You Need**, a steaming, irresistible groove from the fabulous **KICK** LP. R & R: BREAKER! BB: 54B-44B. Out and on: AM 106 • CKOI • CJOM • CJMF • CFLS.

## GEORGE HARRISON (92 81787) GOT MY MIND SET ON YOU

Multi-format first smash from the much talked about new **Cloud Nine album**. Two different videos on your TV screen now! R & R: 40B-34B BB: 44B-38B.

LOS LOBOS (92 81867) COME ON, LET'S GO Hit #2 from the phenomenal QUAD-RUPLE PLATINUM soundtrack La Bamba: CKLG-26 • CHED-29 • AM 106-22 • CKCK-25 • CKOC-32, R & R: 18B-15B.

MARKETED BY



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3	5	HEAVEN IS A PLACE · Belinda Carlisle	3	11	TRY • Blue Rodeo
4	7	THE TIME OF MY LIFE · Jennifer Warnes/Bill Medley	4	15	HEAVEN IS A P - Belinda Carlisi
5	3	CAUSING A COMMOTION • Madonna	5	16	I THINK WE'RE - Tiffany
6	6	BAD - Michael Jackson	6	18	TIME OF MY LI
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## **HIT BREAKERS**



SAMANTHA TAYLOR Video Hits - CBC-TV picks WHEN A MAN LOVES A WOMAN - Luba



STEWART DUNCAN Sam's - Yonge St. - Toronto picks RY COODER Got Rhythm



ROBIN RAM Sound Insight - Toronto picks BUSTER POINDEXTER Self-Titled



WAYNE WEBSTER CKFM - Toronto picks CHERRY BOMB John Mellenceme

#### CFFX (C-FOX) takes over from CKWS

Kingston's CKWS ceased operations on Sept. 4, and a new radio station officially began broadcasting on the same frequency on Sept. 8. Joe Leone, Vice President of Programming of the new CFFX (C-FOX), says Kingston "was in need of a radio station that specialized in hits of the '60s and '70s and of today." A major promotional campaign took place in September and October which included newspaper, busboards, TV, \$5,000 in cash giveaway and a fox mascot. The new station boasts one of the largest newscentres in the broadcast industry, plus a staff meteorologist.



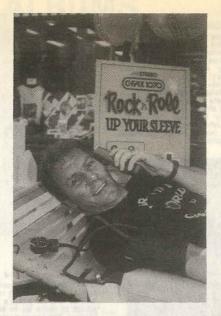
AM96 Music Director Ken Green with Messejah's Ojiji Harvey, who was promoting his new Cool Operator LP.



Ken Green, AM 96 Cambridge Music Dir (r) with Tom Stephen, Jeff Healey, Joe Healey. The famous bluesman was playing at The Highlands, a local hotspot.



Lethbridge Heart fans arrive at Calgary's Saddledome for the band's Southern concert date. LA-107 personality, Gary McGowan (kneeling, front row, lower left), hosted all the Concert Bus fun.



C-FAX morning personality Barry Bowman didn't let the fact he had a needle in his arm at a Red Cross Blood Donor Clinic, keep him off the air. His pint officially launched the drive, which netted 350 pints of blood during the special promotion.

#### **Canadian Forces honours C-FAX host**

Joe Easingwood, C-FAX talk show host and a longtime Victoria broadcaster, has been awarded the Maritime Forces Pacific Plaque for his contributions to the people in the Canadian Forces over the past 25 years. The plaque was awarded by Rear-Admiral R.D. Yanow, and presented to Easingwood "on

## Willy's Comedy Shack gaining internationally

Tim McLarty, President and General Manager of the Toronto-based Willy's Comedy Shack & Burger Emporium, reports a wide range of interest in the firm's radio comedy packages. As well as a number of Canadian stations on line, there are now several U.S. subscribers "and a lot of other possibilities," says McLarty.

Each week, subscribers receive a 7" reel of current comedy, dealing with situations happening "right now", explains McLarty, "plus weekly gold material that can be used over a long period of time."

McLarty goes on to explain that "Each reel contains no less than ten bits per week. We offer spoof commercials, song parodies, drop-in skits, plus your own cast of wacky characters... like Verne Giffley, headbanger at the Foodking, Queen Mother from the Buckingham Palace of Palatable Delight, and celebrity crazies like The King (Elvis), Peewee Headroom, Rocky, Ronnie, Jim and Tammy C.A., Immelda the fashion expert, and much more."

McLarty concludes with, "You might ask what makes our service so great? Well, not only do we send out a weekly supply of topical comedy . . . the funniest anywhere, but we customize it to the station's format. Willy's comes in two flavours - the Contemporary/AOR version, or the A/C-MOR version. This way subscribers will be able to use more comedy for their money." the air" by Major Robin Alford, Senior Information Officer at Canadian Forces Base, Esquimalt. Easingwood's involvement with the military goes back to the '50s when he prepared special news bulletins for sailors who were away from Victoria on naval exercises. He also hosted a radio show for wives and sweethearts of navy men to call in requests, dedications and messages. The shows were sent by the Forces to the ships at sea.

#### **CKSL launches unique promotion**

CKSL Radio, London asked their listeners the question, "Who do you think you are?" and asked them to call morning show hosts Rich Greven and Norm Borg and give them their best impersonation. Twenty of the callers became semi-finalists and performed live at Kiplings, a local nite club. The grand prize was a walk-on part on the TVer, Night Heat with Greven. The winner, Thomas Pogachar and Greven did their walk-on for Mean Business, which aired on CTV, Nov. 5. CBS plans to air the episode sometime in January of next year.

#### Crime Stoppers award to CJCJ

Charlie Russell, General Manager of CJCJ Radio, Woodstock, New Brunswick, sends news that the station has won 1st place for the best radio produced Crime Of The Week, presented by Crime Stoppers International at their 8th Annual Conference in Casper, Wyoming. The station also won 1st place for the best P.S.A.



Windsor's OM-FM hosted a free breakfast at a local Burger King. The station's Promo Coordinator, Joan Lamoureux (centre) had breakfast with several lucky listeners. A series of this type of promotion will be run throughout the area.



Rick Hansen gives C-FAX talk show host Joe Easingwood a big smile and thumbs up sign as he arrives for a radio-TV simulcast of Easingwood's City Desk program.

## 



TRIUMPH Surveillance - MCA-42083-J

Surveillance - MCA-42083-J Pardon the expression, but this album's got balls. Rik Emmett, for example, kicks some serious butt on Never Say Never, then Headed For Nowhere features super guitar work from Steve Morse. The album's got that right amount of edge the fans will really ap-preciate and will certainly admonish them of previous uninspired work. Pro-duced by Thom Trumbo and the band, guite seriously, this could be the band's most successful outling to date.

- Rock

· Pop/Rock

## THE SAILCATS Self-Titled The Label - DWM-3362

The Label - DWM-3362 Harmonies, reminiscent of the '70s br-ing this Calgary band into national pro-minence. Sensation, the first single taken from this set, has done well with A/C programmers. Light poprock love ballads fit today's listening audiences needs. Excellent vocal projection and well balanced instrumentation. Also key are Livin' in A Movie, Face The Music, and She Got The Look. All material written by the band. The Label is based in Calgary.

#### SCREAMING BLUE - BOCK MESSIAHS - Bikini Red WEA - 24-22121-P

**Remember Good And Gone or Gunshy?** Remember Good And Gone or Gunshy? Most people won't, but this album is sure to make a lasting impression. It's got a great song on it titled I Wanna Be A Flintstone. So it gets a listen. But David Bowie's been listening to those earlier works and they're one of his favourite bands, which he announced at his Toronto press conference this past March. Bikini Red is fast paced, energetic and vital, almost punk-like. Predictably, following Gunshy's cam-pus acceptance, this album will soar up retail charts very quickly. Heartwarm-ing stuff on a cold winter's night.

#### DAN SEALS -Cntry/Pop The Best Capitol - CLT-48308-F

Seals is already charting with One Friend, taken as a single, which is an excellent track for starters. Includes Bop, his duet with Marie Osmond, plus My Old Yellow Car, Everything That Giltters (is Not Gold), and You Still Move Me. Produced by Kyle Lehning. Exceptional instrumental backing.

#### EDDIE EASTMAN Greatest Hits Book Shop - BSR-33-753-N - Country

Book Shop - BSR-33-753-N Here's all the songs that brought this great Cancon artist into prominence over the years. His duet with Carroll Baker (How Close Am I To Losing You, his production days with Bob Cousins, and now his association with Gilles Godard. This set is a must for country radio libraries. Eastman has a unique vocal quality that demands a listen. Of particular note are You Have Filled My Days With Music, written by J. Martin Johnson, Godard's penning of Between The Bar Room And The Bedroom and his co-writing with Godard of Dreaming All Over Again.

## WA WA NEE Self-Titled - Epic - FE-40858-H - Pop Self-Titled - Epic - FE-40858-H If radio wouldn't play this record, then retail wouldn't sell this record, but radio programmers will be hard pressed to deny the Australian stats this debut has already accumulated. If the preachy first single, Sugar Free, doesn't stumble out of the gate, it'll be a smash. Polished songwriters and har-monious vocals combine to soothe the savage beast alright. But with so much savage beast alright. But with so much else recently released, competition from its own label, this factor could cir-cumvent the band's immediate North American aspirations.



#### JOE COCKER - Pop/Rock Unchain My Heart Capitol - CLT-48285-F

Capitol - CĹT-48285-F A solid effort from an artist known to his many fans for his gravelly voice and emotional performances. The album contains a collection of songs written by either his producers Dan Hartman and Charlie Midnight or Randy Newman (You Can Leave Your Hat On) or John Lennon (Isolation), yet there's also song collaborations by Eddie Schwartz and David Tyson (I Stand In Wonder, and All Our Tomorrows) and Schwartz and David Bendth (Two Wrongs). These three tracks are Can-con. Front-rack this beautifully-illustrated package. con. Front-rack illustrated package.



#### MARC JORDAN Talking Through Pictures RCA · 59071-R-N - Pop/Rock

A thematic, bordering on conceptual, plece with all the tracks linked by in-strumental sideshows, produced by Paul Devilliers and Kim Bullard. It's taken Jordan a while (nearly four years) to get this released, but it's worth listening to, almost a "headphones on-iy" type record, but with singles for radio as well, just to make it complete.

#### KATHY MATTEA Country Untasted Honey PolyGram/Mercury · 793-1-Q

A great Nashville talent who never real-A great Nashville talent who never real-ly gets that much attention in Canada. Her latest single, Goin' Gone, included here, is beginning to pick up chart ac-tion, but should be a bigger mover. Pro-grammers are missing out on one of the better talents from Music City. Produc-ed by Allen Reynolds. Of particular in-terest is the Every Love track, co-written by Janis lan and Rhonda Kye Fleming. This lady is going to be big.



#### ICEHOUSE Man Of Colours

Chrysalis - CHS-41592-J

Chrysalis - CHS-41592-J One of those bands oozing with talent and all that's missing is that one big hit. Whether or not it's found on this album is really up to each individual listener. The songs contained are well-crafted, thoughtful and musically, don't disappoint. Heartbreak Kid is a really nice song and rounds out the first side wonderfully. However, it indeed would be a heartbreak if these songs weren't appreciated by the public. Produced by David Lord in Australia



TOMMY SHAW - Ro Ambition - Atlantic - 78-17981-P - Rock/Pop

Ambition - Atlantic - 78-17981-P Won't go down in the books as a classic, but at least former Styx guitarist Shaw is on the right track, releasing a gutsy, punchy album quite dilferent from not only his previous solo efforts, but also from those of his former bandmates as well. Produced by Shaw and co-songwriter Terry Thomas, the album (his first for Atlantic) represents a turnaround, not in style so much, but in attitude; the guitar licks just sound more natural and Shaw is a very good guitarist. AOR stations, in particular, should add the record with ease, and if so, could spillover into other formats.

#### ALABAMA Just Us · RCA · 6495-1-R-N Cntry-Pop

Just Us - RCA - 6495-1-R-N Tar Top, taken as a single, is already moving rapidly up the charts. Produced by the band and Harold Shedd, this vocally-powerful quintet gets its fair share of both country and A/C action, and this set certainly meets all the pro-grammer expectations. Now with the peak Christmas season on the way, front-racking will demand attention. Great programming stuff with You're My Explanation For Living, (I Wish It Could Always Be) '55, and I Saw The Time. Time.

#### JUICE NEWTON Emotion · RCA -6371-1-R-N -Country

Emotion - HCA -53/1-1-H-N Never far from the charts, this Richard Landis production has already landed Juice a chart single with Tell Me True. Vocal beauty predominates each track, and most are key, but patch into Old Bye And Bye, and 'Til You Cry. Excep-tional instrumental and vocal backing.

## DAVID LYNN JONES

Cntry/Pop Hard Times On Easy Street PolyGram/Mercury - 832 518-1-Q

PolyGram/Mercury - 832 518-1-Q Produced by Richie Albright, Mick Ron-son and Jones himself, who is a power-ful new addition to the young, bushy-tailed country shakers. Bonnie Jean (Little Sister), a Jones original, is already capturing country program-mers, but watch out for this talent, he's being pegged for "greatness", and watch him move into the more lucrative rock and pop fields.



## CARLOS SANTANA Blues For Salvador Columbia - FC-40875-H

Columbia - FC-40875-H Santana never sounded so good, and sits on the opposite end of the musical spectrum when compared to other releases by Latin musicans of late. All compositions are his own, with assists to his band. A stirring, often emotional, album that's sure to win over new fans, that is if Santana's longtime admirers leave any copies left in stores. Trane and Hannibal are key, but the overall impression remains very strong.

#### BILLY JOE ROYAL The Royal Treatment Atlantic America - 79-06581-P

- Country

- Rock

Where has this talent been hiding? Welcome back, and the royal carpet treatment is already evident with I'll Pin A Note On Your Pillow, the first single taken from this Nelson Larkin productaken from this Nelson Larkin produc-tion, but certainly not the best. There should be noticeable crossover action on Members Only, Billy's duet with Donna Fargo, but also key are Dave Loggins' penning of Give 'Em My Number and a very fine job on Johnny Tillotson's (speaking of great talent) It Keeps Right On Hurtin'.



#### **BELLAMY BROTHERS** Crazy From The Heart MCA/Curb · MCA-42039-J

- Country

MCA/Curb - MCA-42039-J One of the more exciting releases to come from this pair. They do it with the vocals and certainly with the lyrics. Great thinking material. Key are Ramblin' Again, and White Trash, although the latter won't fit too well with a lot of their fans. Also key is Ying Yang, an off-the-wall track that should attract attention. Great harmonies. Ti-tle track has already had its run up the charts. Produced by Emory Gordy Jr.

## RENIEVE ALBUMS CANADA'S ONLY NATIONAL 100 ALBUM SURVEY

0	7 (6)	BILLY IDOL Vital Idol (Chrysalis) CHXC-41620-J (Cassette CHS-41620-J)
2	1 (6)	BRUCE SPRINGSTEEN Tunnel Of Love (Columbia) OC-40999-H (Cassette OCT-40999-H)
3	3 (12)	JOHN COUGAR MELLENCAMP The Lonesome Jubilee (Mercury) 832 465-1-0 (Cassette 832 675-4-0)
4	4 (10)	832 465-1-0 (Cassette 832 675-4-0) DIRTY DANCING Soundtrack (RCA) 6408-1-R-N (Cassette 6408-4-R-N)
5	5 (6)	STING
6	2 (36)	Nothing Like The Sun (A&M) SP-6402-W (Cassette CS-6402-W) U2 The Joshua Tree (Island) ISX-1127-J (Cassette ISXC-1127-J)
7	6 (33)	WHITESNAKE
8	10 (10)	Whitesnake (Geffen) XGHS-24009-P (Cassette M5-24009-P) PINK FLOYD A Momentary Lapse Of Reason (Columbia) OC-40599-H (Cassette OCT40599-H)
9	8 (18)	OC-40599-H (Cassétte O'GT440599-H) LA BAMBA Soundtrack (Warner Bros) 92-56051-P (Cassette 92-56054-P)
10	9 (15)	DEE LEPPARD
11	11 (11)	Hysteria (Vertigo) 830 675-1-0 (Cassette 830 675-4-Q) MICHAEL JACKSON Bad (Epic)
12	12 (31)	Bad (Epic) OE-40600-H (Cassette OET-40600-H) FLEETWOOD MAC Tango In The Night (Warner Bros) 92-54711-P (Cassette 92-54714-P)
13	13 (11)	B.E.M.
14	16 (6)	Document (I.R.S.) IRS-42059-J (Cassette IRSC-42059-J) YES Big Generator (Atco) 79-05221-P (Cassette 79-05224-P)
15	14 (25)	79-05221-P (Cassette 79-05224-P) WHITNEY HOUSTON Whitney (Arista) AL-8405-N (Cassette AC-8405-N)
16	17 (9)	PET SHOP BOYS Actually (Manhattan) ELJ-46972-F (Cassette E4J-46972-F)
1.7	15 (12)	NEW ORDER Substance 1987 (Factory) 832 616-1-Q (Cassette 832 616-4-Q)
18	19 (11)	AEROSMITH Permanent Vacation (Geffen) XGHS-24162-P (Cassette M5-24162-P)
19	20 (10)	Hold Your Fire (Anthem) ANR-1-1051-F (Cassette 4AN-1-1051-F)
20	18 (28)	SUZANNE VEGA Solitude Standing (A&M) SP-5136-W (Cassette CS-5136-W)
21	23 (7)	KISS Crazy Nights (Mercury) 832 626-1-Q (Cassette 832 626-4-Q)
22	22 (26)	HEART Bad Animais (Capitol) PJ-12546-F (Cassette 4PJ-12546-F)
23	24 (10)	BLUE RODEO Outskirts (Risque Disque) 25-47181-P (Cassette 25-47184-P)
24	21 (14)	HAYWIRE Don't Just Stand There (Attic) LAT-1239-W (Cassette CAT-1239-W)
25	27 (6)	PLATINUM BLONDE Contact (Columbia) FE-40949-H (Cassette FET-40949-H)
26	26 (10)	THE CARS Door To Door (Elektra) 96-07471-P (Cassette 96-07474-P)
27	31 (5)	SMITHS Strangeways, Here We Come (Sire) 92-56491-P (Cassette 92-56494-P)
28	50 (4)	BELINDA CARLISLE Heaven On Earth (MCA) MCA-42080-J (Cassette MCAC-42080-J)
29	48 (4)	DEPECHE MODE Music For The Masses (Sire) 92-56141-P (Cassette 92-56144-P)
30	28 (58)	BON JOVI Slippery When Wet (Mercury) 830 264-1-Q (Cassette 830 264-4-Q)
31	55 (3)	A VERY SPECIAL CHRISTMAS Various Artists (A&M) SP-3911-W (Cassette CS-3911-W)
32	25 (6)	VAN MORRISON Poetic Champions Compose (Mercury) 832 585-1-Q (Cassette 832 585-4-Q)
33	35 (8)	ELTON JOHN Greatest Hits Vol III (Geffen) XGHS-24153-P (Cassette M5-24153-P)
34	33 (13)	HELIX Wild In The Streets (Capitol) CLT-46920-F (Cassette C4T-46920-F)

1

35 30 (12) LOVERBOY Wildside (Columbia) OC-40893-H (Cassette OCT-40893-H) 36 36 (8) SAMANTHA FOX Samantha Fox (Jive) 1061-1-J-N (Cassette 1061-4-J-N) SUPERTRAMP Free As A Bird (A&M) SP-9502-W (Cassette CS-9502-W) 37 38 (5) 38 29 (17) WHO'S THAT GIRL Soundtrack (Sire) 92-56111-P (Cassette 92-56114-P) 39 32 (7) BANANARAMA Wow (London) 828 061-1-Q (Cassette 828 061-4-Q) RICHARD MARX Richard Marx (Manhattan) ST-53049-F (Cassette 4XT-53049-F) 40 42 (18) 41 34 (9) MICK JAGGER Primitive Cool (Columbia) OC-40919-H (Cassette OCT-40919-H) ROGER HODGSON 42 46 (6) Hai Hai (A&M) SP-9503-W (Cassette CS-9503-W) 43 49 (9) DEBBIE GIBSON Out Of The Blue (Atlantic) 78-17801-P (Cassette 78-17804-P) METALLICA Garage Days Revisited (Elektra) 96-07571-P (Cassette 96-07574-P) 44 (10) PAUL SIMON Graceland (Warner Bros) 92-54471-P (Cassette 92-54474-P). 45 41 (62) NORTHERN PIKES 46 43 (19) Big Blue Sky (Virgin) VL-3001-W (Cassette VL4-3001-W) RANDY TRAVIS Always And Forever (Warner Bros) 92-55681-P (Cassette 92-55684-P) 47 47 (28) 48 45 (71) MADONNA True Blue (Sire) 92-54421-P (Cassette 92-54424-P) 49 81 (2) **ROBBIE ROBERTSON** Robbie Robertson (Geffen) XGHS-24160-P (Cassette M5-24160-P) 50 88 (2) INXS Kick (Atlantic) 78-17961-P (Cassette 78-17964-P) **ELTON JOHN** 51 53 (18) Live In Australia (MCA) MCA2-8022-J (Cassette MCAC2-8022-J) 52 37 (9) **MR. MISTER** Go On (RCA) 62676-1-R-N (Cassette 62676-4-R-N) 53 39 (31) THE CULT Electric (Vertigo) 830 916-1-Q (Cassette 830 916-4-Q) L.L. COOL J Bigger And Deffer (Def Jam) FC-40793-H (Cassette FCT-40793-H) 54 52 (15) EUROPE The Final Countdown (Epic) FE-40241-H (Cassette FET-40241-H) 55 57 (42) 56 40 (15) **GRATEFUL DEAD** In The Dark (Arista) AL-8452-N (Cassette AC-8452-N) THE FAT BOYS **(4)** 67 (4) Crushin' (Polydor) 831 948-1-Q (Cassette 831 948-4-Q) TOM WAITS 58 58 (12) Frank's Wild Years (Island) ISL-1129-J (Cassette ISLC-1129-J) JETHRO TULL 59 62 (6) Crest Of A Knave (Chrysalis) CHS-41590-J (Cassette CHSC-41590-J) LOVE AND ROCKETS 60 72 (3) Earth Sun Moon (Vertigo) 832 813-1-Q (Cassette 832 813-4-Q) ABC 61 61 (11) Alphabet City (Vertigo) 832 391-1-Q (Cassette 832 391-4-Q) THE GRAPES OF WRATH 62 66 (6) LISA LISA AND CULT JAM 63 63 (28) Spanish Fly (Columbia FC-40477-H (Cassette FCT-40477-H) DWIGHT YOAKAM 64 64 (27) Hillbilly Deluxe (Reprise) 92-55671-P (Cassette 92-55674-P) THE LOST BOYS 65 60 (13) Soundtrack (Atlantic) 78-17671-P (Cassette 78-17674-P) 66 54 (20) **T'PAU** T'Pau (Virgin) VL-2414-W (Cassette VL4-2414-W) 67 56 (24) CHALK CIRCLE Mending Wall (Duke Street) DSR-31035-J (Cassette DSRC-31035-J)

			POLYGRAM- C WEA - F
68	68	(8)	THE JITTERS The Jitters (Capitol) CLT-48126-F (Cassette C4T-48126-F)
69	70	(6)	54-40 Show Me (Warner Bros) 92:55721-P (Cassette 92:55724-P)
70	69	(5)	THE BEATCH (Casselle 32-05/217) Ballads (Capitol) SL-9612-F (Cassette 4XL-9612-F)
71	65	(22)	SL-9612-F (Cassette 4XL-9612-F) KENNY G Duotones (Arista) AL8-427-N (Cassette AC8-8427-N)
72	51	(25)	AL8-8427-N (Cassette AC8-8427-N) BEVERLY HILLS COP II Various Artists (MCA) MCA-8207-J (Cassette MCAC-6207-J)
B	NE	w	MCA-6207-J (Cassette MCAC-6207-J) GEORGE HARRISON Cloud Nine (Dark Horse) 92-56431-P (Cassette 92-56434-P)
74	59	(41)	92-56431-P (Čassette 92-56434-P) CROWDED HOUSE Crowded House (Capitol) ST-12485-F(Cassette 4XT-12485-F)
75	71	(27)	MOTLEY CRUE Girls! Girls! (Elektra) 96-07251-P (Cassette 96-07254-P)
76	78	(3)	DREAM ACADEMY Remembrance Days (Reprise) 92-56251-P (Cassette 92-56254-P)
77	77	(44)	S2-50251-P (Cassette 92-50254-P) RITA MacNEIL Flying On Your Own (Lupins/Virgin)
78	76	(15)	HOOTERS One Way Home (Columbia) OC-40659-H (Cassette OCT-40659-H)
79	NE	w	BRYAN FERRY 92-55981-P (Cassette 92-55984-P)
80	79	(70)	STEVE WINWOOD Back In The High Life (Island/WEA) 92-54481-P (Cassette 92-54484-P)
81	84	(3)	ALICE COOPER Raise Your Fist And Yell (MCA) MCA-42091-J (Cassette MCAC-42091-J)
82	87	(3)	BILLY JOEL Kohuept (Columbia) PC2-40996-H (Cassette PC2T-40996-H)
83	86	(4)	SAGA Wildest Dreams (A&M/Bon Aire) AMD-1100-W (Cassette AMC-1100-W)
84	95	(2)	JANE SIBERRY The Walking (Duke Street) DSR-31040-J (Cassette DSRC-31040-J)
85	85	(7)	BEE GEES E.S.P. (Warner Bros) 92-55411-P (Cassette 92-55414-P)
86	90	(3)	TIFFANY Tiffany (MCA) MCA-5793-J (Cassette MCAC-5793-J)
87	94	(2)	THE ALARM Eye Of The Hurricane (I.R.S.) IRS-42061-J (Cassette IRSC-42061-J)
88	NE	W	TRIUMPH Surveillance (MCA) MCA-42083-J (Cassette MCAC-42083-J)
89	89	(4)	FM Tonight (Duke Street) DSR-31012-J (Cassette DSRC-31012-J)
90	92	(2)	THE HOUSEMARTINS People Who Grinned Themselves To Death (Go Discs CHS-46009-J (Cassette CHSC-46009-J)
91	93	(3)	LEVERT The Big Throwdown (Atlantic) 78-17731-P (Cassette 78-17734-P)
92	NE	w	MEN WITHOUT HATS Pop Goes The World (Mercury) 832 730-1-0 (Cassette 832 730-4-0)
93	91	(4)	MICHAEL BREEN Michael Breen (Alert) BD-1007-Q (Cassette BD4-1007-Q)
94	97	(2)	JOE COCKER Unchain My Heart (Capitol) CLT-48285-F (Cassette C4T-48285-F)
95	75	(20)	ROGER WATERS Radio K.A.OS (Columbia) FC-40795-H (Cassette FCT-40795-H)
96	96	(46)	RANDY TRAVIS Storms Of Life (Warner Bros) 92-54351-P (Cassette 92-54354-P)
97	73	(19)	STARSHIP No Protection (RCA) 6413-1-G-N (Cassette 6413-4-G-N)
98	100	(7)	GREAT WHITE Once Bitten (Capitol) ST-12565-F (Cassette 4XT-12565-F)
99	99	(60)	ANITA BAKER Rapture (Elektra) 96-0441-P (Cassette 96-04444-P)
100	80	(16)	ECHO & THE BUNNYMEN Echo & The Bunnymen (Warner Bros) 24-21371-P (Cassette 24-21374-P)

Compiled weekly from record store, radio station and record company reports.

## COUNTRY SINGLES

2 3 4 5	3				
4		(11)	I WON'T NEED YOU ANYMORE Randy Travis - Warner Bros - 92-82467-P (LP) Always And Forever - 92-55684/1-P	22 1	0 (15)
	5	(8)	LYNDA Steve Wariner - MCA - 53160-J (LP) It's A Crazy World - MCA-5926-J	23 3	3 (3)
5	4	(12)	TAR TOP Alabama - RCA - 5222-7-N (LP) N/A	24 2	4 (12)
	8	(5)	TRY Blue Rodeo - Risque Disque - 25-82917-P (LP) Outskirts - 25-47181-P	25 1	1 (17)
6	14	(9)	SHE COULDN'T LOVE ME ANYMORE T.Graham Brown · Capitol · B-44061-F (LP) Brilliant Conversationalist · ST-12552-F	26 2	9 (7)
7	7	(10)	SOMEBODY LIED Ricky Van Shelton - Columbia - 38-97311-H (LP) Wild-Eyed Dream - FC-40602-H	27 10	; (15)
8	20	(8)	ONLY WHEN I LOVE Holly Dunn - MTM - 72091-H (LP) Cornerstone - MTM-71063-H	28 13	(10)
9	1	(11)	RIGHT FROM THE START Earl Thomas Conley - RCA - 5226-7-R-N (LP) Too Many Times - 5619-1-R-N	29 30	(5)
10	18	(8)	THOSE MEMORIES OF YOU Parton/Ronstadt/Harris - Warner Bros - 92-82487-P (LP) Trio - 92-54911/4-P	30 12	(13)
11	21	(8)	BONNIE JEAN (Little Sister) David Lynn Jones - Mercury - MER-110-Q (LP) Hard Times On The Street (No number)	31 32	(4)
12	19	(8)	ONE FOR THE MONEY T.G.Sheppard - Columbia - 38-07312-H (LP) One For The Money - FC-40796-H	32 34	(5)
13	25	(7)	THE LAST ONE TO KNOW Reba McEntire • MCA • 53159-J (LP) The Last One To Know • MCA-42030-J	33 35	(4)
14	17	(11)	TRUE BLUE Anne Lord - Comstock - COM-1857 (LP) N/A	34 43	(4)
15	28	(8)	GOTTA GET AWAY Sweethearts Of The Rodeo - Columbia - 38-07314-H (LP) Sweethearts Of The Rodeo - FC-40406-H	35 44	(3)
16		(14)	MAYBE YOUR BABY'S GOT THE BLUES The Judds - RCA - 5255-7-R-N (LP) Heartland - 51916-1-R-N	36 42	(4)
17 :	23	(10)	ALL I REALLY NEED Audie Henry - Canyon Creek - CCR-87-0420 (LP) N/A	37 45	(4)
18	15 (	(13)	LOVE ME LIKE YOU USED TO Tanya Tucker · Capitol · B·44036-F (LP)Love Me Like You Used To · ST-46870-F	38 40	(6)
19 2	26	(7)	ROLLER COASTER Alibi - Comstock - CCM-1856 (LP) N/A	39 41	(5)
20 3	) (	(16)	COWBOY PRIDE Ian Tyson - Stony Plain - SPS-1051-N (LP) Cowboyography - SPL-1102-N	40 46	(4)

#### RAISED BY RADIO The Mercey Brothers - MBS - 1071 (LP) N/A DO YA K.T. Oslin · RCA · 5239-(LP) '80s Ladies · 5924-7-SHINE, SHINE, S Eddy Raven - RCA - 522 (LP) Right Hand Man - 5 YOUR LOVE Tammy Wynette - Epic (LP) Higher Ground - F d EE HEAVEN CAN'T Hank Williams Jr. - Wan (LP) Born To Boogie - 92 CRAZY FROM TH Bellamy Bros - MCA - 53 (LP) Crazy From The Hea LET'S DO SOME Vince Gill · RCA · 5257-(LP) The Way Back Hon 5257-7 GIVE BACK MY H Lyle Lovett - MCA/Curb -(LP) Pontiac - MCA-42028 SWEET LITTLE '6 Steve Earle & The Dukes (LP) Exit O - MCA-5998-J I PREFER THE M Kenny Rogers - RCA - 52 (LP) I Prefer The Moonlig MY ROUGH AND Waylon Jennings - M (LP) A Man Called H GOIN' HOME Kathy Mattea · Mercury · (LP) Untasted Honey · 833 I WOULDN'T BE A Don Williams · Capitol · (LP) Traces · CLT-48034-F I MUST HAVE MA Boone & The Girls - Goldo (LP) N/A

					(LP) N/A
7-N -R-N		46	49	(3)	MARY LOU Ronnie Hawkins (LP) Hello Again
HINE I-7-R-N 728-1-R-N		47	48	(6)	FINISHING Gary Morris · War (LP) Hits · 92·558
34-07226-H 40832-H		48	55	(2)	WHERE DO Ronnie Milsap - F (LP) Heart And So
BE FOUND her Bros - 92-82277-P -55931/4-P		49	56	(2)	I'M TIRED Ricky Skaggs - El (LP) N/A
IE HEART 154-J art - MCA-42039-J		50	51	(4)	JUST LOOK Robert Bouchard (LP) N/A
FHING -R-N 0 - 5923-1-R-N		51	58	(3)	SHE'S TOO Exile - Epic - 34-0 (LP) Hang On To
1EART 53157-J 3-J		52	59	(2)	ONE STEP F Desert Rose Band (LP) The Desert Ro
6 • MCA • 53182-J		53	NE	N	ONLY LOVE Crystal Gayle - Wa (LP) The Best Of -
OONLIGHT 58-7-N ht - 6484-1-N		54	57	(2)	BASIC FACT Colleen Peterson (LP) N/A
ROWDY DAYS 53158-J MCA-42038-J		55	60	(2)	WHEELS Restless Heart - R (LP) Wheels - 5648
888 874-7-Q 2 793-1-Q		56	NE	N	ONE STEP F The Desert Rose E (LP) The Desert Ro
MAN 3-44066-F		57	NE	N	LYIN' IN HIS Forester Sisters - (LP) You Again - 93
DE A MISTAKE en Eagle - GE-150	æ	58	NE	N	JUST LOVIN The O'Kanes - Col (LP) The O'Kanes -

30 NEW

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**NOVEMBER 21, 1987** 

41 54 (3)

#### ALBERTA COWBOY Floyd Tolman - FMI - 002 (LP) N/A MA ISN'T THAT THE STRANGEST THING MA Anita & Tim Taylor - Savannah - SRS-862-N (LP) Anita & Tim - SRL-9829-N

I'M GONNA FOLLOW MY MUSIC Marty Gillan - Comstock - CCM-1854 (LP) N/A

MAMA (You'll Be So Proud Of Me) Bootleg - Rana - RRO-13 (LP) N/A

WALK IN THE RAIN TONIGHT

Gary Fjellgaard - Savannah - SRS-859-N (LP) No Time To Lose - SRL-9826-N

Highway 101 · Warner Bros · 92-82237-P (LP) Highway 101 · 92-56084-P

SOMEWHERE TONIGHT

## ADULT CONTEMPORARY

1	3	(6)	BRILLIANT DISGUISE Bruce Springsteen · Columbia · 38-07595-H (LP) Tunnel Of Love · OC-40999-H	11 4	(12)	THE STUFF DREAMS ARE MADE OF Carly Simon - Arista - AS1-9619-N (LP) Coming Around Again - AL-8443-N
2	2	(5)	LITTLE LIES Fleetwood Mac - Warner Bros - 92-82917-P (LP) Tango In The Night - 92-54711-P	12 1	4 (9)	ALL ALONE Russ Little - Tembo - TS-8707-N (LP) Too Outrageous/Soundtrack
3	10	(7)	BREAKOUT Swing Out Sister - Vertigo - SOV-2388-Q (LP) It's Better To Travel - 832 323-1-Q	13 1	3 (6)	BELIEVE IN ME Paul Janz - A&M - AM-738-W (LP) High Strung - SP-9108-W
4	5	(10)	ANYONE CAN DO THE HEARTBREAK Anne Murray - Capitol - B-44054-F (LP) Harmony - ST-12562-F	14 7	(8)	SINCE I FELL FOR YOU Al Jarreau - MCA/Full Moon - MCA-53187-J (LP) Moonlight/Soundtrack - MCA-6214-J
5	12	(6)	BAD Michael Jackson - Epic - 34-07416-P (LP) Bad - OE-40600-H	15 2	1 (4)	CANDLE IN THE WIND Elton John - MCA - 53196-J (LP) Live In Australia - MCA-8022-J
6	1	(8)	DON'T MAKE ME WAIT FOR LOVE Kenny G /w Lenny Williams - Arista - AS1-9625-N (LP) Duotones - AL8-8427-N	16 17	7 (8)	BETCHA SAY THAT Gloria Estefan & MSM - Epic - 34-07371-H (LP) Let It Loose - OE-40769-H
7	8	(10)	YOU WIN AGAIN The Bee Gees · Warner Bros · 92-83517-P (LP) ESP · 92-55411/4-P	17 15	9 (8)	WHATEVER HAPPENED TO ROMANCE Danny Diaz - Jewel - JR-1-71387 (LP) N/A
8	6	(23)	DIAMONDS ON SOLES OF HER SHOES Paul Simon - Warner Bros - 92-83897-P (LP) Graceland - 92-54471-P	18 16	6 (10)	SENSATION The Sailcats - The Label - DWM-4578 (LP) The Sailcats - DWM-3362
9	9	(10)	STAY WITH ME           Tu · RCA · PB·50944·N           (LP) TU · KKL1-0585·N	19 20	(7)	FAST TRAIN TO TOKYO Rita MacNell - Virgin - RMS-103-W (LP) Fiying On Your Own - RM-1001-W
10	11	(10)	PEACE OF MIND Grapes Of Wrath - Capitol - B73035-F (LP) Tree House - CLT-48018-F	20 28	(2)	FAITH George Michael - Columbia - 38-07623-H (LP) Faith - OC-40867-H

	POLYGRAM	J
	WEA	- P
<b>21</b> 23 (3)	VALERIE Steve Winwood - Island - 92-83217-P (LP) Chronicles - 92-56601-P	
<b>22</b> 22 (4)	MARY LOU Ronnie Hawkins - Epic - E4-3022-H (LP) Hello Again - Mary Lou - PEC-80127-H	6
<b>23</b> 25 (3)	RUN WITH US Lisa Loughead - Run - RN-001 (LP) N/A	CIP.
<b>24</b> 24 (3)	HEAVEN IS A PLACE ON EARTH Belinda Carlisle - MCA - 53181-J (LP) Heaven On Earth - MCA-42080-J	
25 27 (3)	CARRIE Europe - Epic - 34-07282-H (LP) The Final Countdown - FE-40241-H	
26 30 (2)	NEVER THOUGHT (I Could Love) Dan Hill - Columbia - 38-07681-H (LP) Dan Hill - FC-40456-H)	M
27 NEW	THE TIME OF MY LIFE Bill Medley/Jennifer Warnes - RCA - 5224-7-R-N (LP) Dirty Dancing - 6408-1-R-N	a .
28 29 (3)	THE INDEPENDENCE Marc Jordan - RCA - 5274-7-R-N (LP) Talking Through Pictures - 5907-1-R-N	E.
29 NEW	GOT MY MIND SET ON YOU George Harrison - Dark Horse - 92-81787-P (LP) Cloud Nine - 92-56431-P	

**MEPHISTO WALTZ** 

Theo Massop · Moonshadow · MSR-103 (LP) N/A

	A&IVI	- VV
	BMG	- N
	CBS	- H
	CAPITOL	- F
	MCA	- J
	POLYGRA	M-Q
	WEA	- P
ONE FRIEND		
Dan Seals - Capitol - 44077-F (LP) The Best Of - CLT-48308-F		

Record distributor code

42 53 (3) IF THERE'S ANY JUSTICE Lee Greenwood · MCA · 53156-J (LP) If There's Any Justice · MCA-5999-J IF YOU'RE UP FOR LOVE 43 50 (4) Ronnie Prophet - RCA - JB-50956-N (LP) Ronnie Prophet - KKL1-0582-N A IF YOU'RE GONNA TELL ME LIES Rosemary Sharp - Canyon Creek CCR-87-0908 (LP) N/A 44 52 (2) BLUE JEAN QUEEN Dieter Boehme - Flyin' High - FHS-016 45 47 (4) A MA Epic - E4-3022-H Mary Lou - PEC-80127-H TOUCHES rner Bros - 92-82187-P THE NIGHTS GO RCA - 5259-7-R-N oul - 6245-1-R-N bic - 34-07416-H AT YOU Destiny - 5339 MA GOOD TO BE TRUE 7135-H Your Heart - FE-4000-H FORWARD d · MCA/Curb · 53201-J ose Band · MCA · MC-22935-J CAN SAVE ME NOW arner Bros - 92-82097-F 92-56221-P OF LIFE Cardinal - CR-9016 A RCA - 5280-7-R-N ORWARD Band - MCA/Curb - 53201-J ose Band - MCA-5991-J ARMS AGAIN 92-82087-P Warner Bros 2-55711/4-P ' ÝOU umbia - 38-07611-H - FC-40459-H 59 NEW SURE THING Foster & Lloyd - RCA - 5281-7-R-N (LP) Foster & Lloyd - 6372-1-R-N 60 NEW I'LL PIN A NOTE ON YOUR PILLOW Billy Joe Royal - Atlantic America - 79-94047-P (LP) The Royal Treatment - 79-06581/4-P

Record distributor code A&M - W BMG

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## Ferriman and Slaight to co-host Country Week

Savannah President Brian Ferriman and CFGM General Manager Greg Slaight have been named co-hosts of Canadian Country Music Week '88. They are already setting into motion a high-powered promotion campaign to make the Toronto date, one of the most successful in the series of this annual event which leads up to the Canadian Country Music Awards.

The setting for the 4-days of activities will be the Sheraton Centre in downtown Toronto from Sept 8 through 11. The awards show will be held in the Metro Convention Centre on the 11th.

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Ferriman and Slaight have already pitched CCMA members on the Toronto date with a fast-paced video, highlighting Toronto points of interest, and night spots.

Toronto is not known as a country town, and doesn't even boast a country AM or FM radio station. The 2-million plus population, is serviced by country stations outside the Metropolitan Toronto area. These are CFGM Richmond Hill, CHAM Hamilton, CHOO Ajax, and CKAN Newmarket. As well, over the years, country showplaces have either closed or changed music policies, leaving very little for the country fan, as far as clubs are concerned.

"Country music is out of the closet." says Slaight. "It's obviously enjoying much more popularity with the new, young talent who have been releasing records recently. I think Toronto is ready to show just how country it really is, and that's why we're confident the 1988 CCMA Convention in Toronto will be a huge success."

### Juno winning Lang hits metal market

K.D. Lang, Sire (WEA) recording artist, has added her first ever gold record to her list of achievements since joining the label. Her debut, Angel With A Lariat, has sold over 50,000 units since its release in February of this year.

Besides winning this year's Juno as Top Female Country Vocalist, Lang was also awarded Entertainer of the Year and the Vista Award for Rising Stars at the '87 Canadian Country Music Awards.

Lang was also involved in the taping of an upcoming HBO Special on Roy Orbison, where she appears as backup vocalist with Jennifer Warnes, Bonnie Raitt, Jackson Browne and J.D. Souther. Featured in the special are Elvis Costello, Tom Waits and Bruce Springsteen. The date for airing will be announced shortly, which will probably coincide with the release of a duet of Cryin, which Lang recorded with Orbison and which is set for release the latter part of November.

Lang is currently on release with her Diet In Strange Places single, taken from her Angel LP.

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Coming Soon

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the new Dick Damron guitar project on BMG/RCA

> Upcoming Dates: Edmonton - Nov. 13 - 14 Calgary - Nov. 16 - 21 Las Vegas - Nov. 26 - Dec. 17

## OIART moves into 5th year of operation

The Ontario Institute of Audio Recording Technology (OIART) has announced the commencement of its fifth successful year of operation.

OIART is a private, post-secondary vocational school located in London, Ont. It is fully accredited with the Ministry of Colleges and Universities under the Private Vocational Schools Act, and operates from September to April each year. The 8 month



A&M's Montreal Branch won top internal performance honours for Marketing, Merchandising, Sales and Promotion (I to r) Daniel Robert (Customer Service), Richard LaFrance (promo), Guy Campeau (Regional Manager). Charles Hay and Tom Somogyi (sales).

### Lougheed's left fielder taking hold nationally

Lisa Lougheed's debut for the Toronto-based Run label, Run With Us, not only provided a recognizable (vocal) theme for the highly popular TV series, The Raccoons, but it is now shaping up to be a national "dance" hit. The series is seen in 34 countries around the world.

Run With Me, written by Kevin Gillis, Jon Stroll and Stephen Lunt, was taken from Lougheed's Evergreen Nights LP, produced in Toronto by Gillis and Stroll. A video of Run With Me is also on release. Gillis and Stroll, who have impressive international credits, co-wrote the nine songs on the LP. with Lunt joining them as writer on four. Gillis has worked with Rita Coolidge, Luba and Leo Sayer, while Stroll has been associated with Barry Manilow, Melissa Manchester and B.J. Thomas to name just a few. Lunt's writing talents, also internationally-acclaimed, can be heard on records by Cyndi Lauper, City Boy and Starship.

Top session people in the business were used for the recording, including: guitarists Neil Chapman, Bob Mann and Sid McGinnis, Willie Lee and Scott Alexander on bass, drummer Kevin MacKenzie, Moe Koffman on Alto Sax, percussionists Brian Leonard and Jimmy Maelen, and Stroll, Gillis and Edmund Eagan on keyboards. Background vocals were supplied by Rory Dodd, Curtis King Jr., Tawatha Agee, Brenda White-King, Yvonne Lewis, Valerie Wilson, Maeretha Stewart, Norma Jean and Stroll.

Engineering and mixing chores were also kept on a highly professional level, with Peter Mann handling the former, and Ed Stasium whose work includes both of Mick Jagger's solo LPs, Talking Heads, Peter Wolfe and Julian Cope, looked after the latter.

course is designed to prepare the student for a career in the sound recording industry and related fields.

"With the start of each academic year, we see increasing numbers of people interested in this field," says Geoff Keymer, Registrar for the school. "This year, we have had the largest number of applicants ever. To those who qualify, provincial and federal loan and grant assistance may be available; consequently, greater numbers of people are able to realize their educational goals."

Keymer continues with, "The fact that the program is 8 months in duration appeals to the students who just want to get on with their careers and return to the job market quickly."

The school operates in a professional 24-track recording studio (SRS: Sound Recording Studio), and these same facilities serve as the student labs. "This, combined with the large amount of 'hands on' study, provides a genuine appeal to our applicants. says Keymer.

OIART offers an "integrated curriculum" to prospective students. Courses of study include such topics as audio recording/engineering, video production (pre and post), music production, equipment maintenance and technology, music business and management, acoustics, acoustic design, digital audio, MIDI technology, music theory/analysis and more. "The course outlines are revised each semester," Keymer explains, "to keep abreast of the rapidly advancing changes in the audio recording industry, which means that students are provided with the most up-to-date information available," continuing with,

"We supply our students with enough theoretical and hands-on practical experience to ensure our graduates viability in a competitive job market."

The music industry has been somewhat supportive over the years, and as Paul Steenhuis, Managing Director of OIART. points out, "We try to be as totally realistic in

### Bachman & Cummings to

Randy Bachman and Burton Cummings will share the emcee duties for the Canadian Music Publishers Association 1987 awards presentation. The presentations will take place after a sit-down dinner (Nov. 30) in the Empress Room of Toronto's Park Plaza Hotel.

"This is not an awards show per se," explains Greg Hambleton, President of the CMPA, "it's a celebration of song writers and music publishers . . . a social gathering where song writers, publishers and industry people can get to know each other a little better.'

This is actually the second awarding of the Song of The Year honours, but the first time such a lavish affair has been laid on. The award is presented to the songwriter whose song earned the highest income in one of three categories: Rock Adult Contemporary/Pop, or Country during 1986. Second and third place winners receive a CMPA Song of The Year Award citation.

The accounting firm of Clarke Henning

our representation of the music industry as possible, and are most grateful for the tremendous support we have had from industry professionals," concluding with. "Their help has greatly assisted us in refining the program and keeping abreast of the latest technological events."

Rick Davidson, Promotion Director for OIART adds that "The carefully guided practical study helps accelerate student development. The instructors strive to present the students with 'real life' situations and tasks."

It should be pointed out that the teaching faculty of OIART is made up of industry professionals who not only instruct in specialized study areas; but are also actively employed in their individual fields of endeavour.

In summing up, Keymer suggests, "Because we deal in concepts and theories using the recording studios as teaching and learning tools, our grads have a good grasp of all types of audio engineering. Consequently, they can find jobs in many areas other than just recording studios. Theatre sound, live sound, radio and TV studios, video postproduction houses and many other employment opportunities are open to them."



WEA Canada's yearly Achievement Awards honoured Ontario's Doug Raaflaub as Sales Rep of The Year. He's pictured above in a rare appearance off the golf course, with Garry Newman and Stan Kulin,

### host CMPA awards show

& Co. were responsible for collecting the entries and determining the winners which are as follows:

ROCK

1. Glass Tiger/Jim Vallance/Alan Frew (Don't Forget Me) - Tiger Shards/Irving Music/Calypso Toonz 2. Bryan Adams/Jim Vallance (It's Only Love) - Adams Communications/ Calypso Toonz/Irving Music 3. Tom Cochrane (Boy Inside The Man) - Falling Sky Music/Sunbury Music ADULT CONTEMPORARY 1. Paul Janz/Elizabeth Janz (Close My Eyes) - Irving Music/Zoological Musik 2. Stan Meissner/Fred Mollin

(One Chance) - Almo Music

3. Gordon Lightfoot/David Foster (Anything For Love) - Mo Music/Warner Tamerlane Moose Music/Air Bear

#### COUNTRY

Matt Minglewood

(Me And The Boys) - South Harbour Music

2. Gary Fjellgaard (Dancing In The Ring) - Slim Creek Music/Silversongs

Ron Irving

(In My Arms Tonight) - Rana Music

The CMPA is comprised of many of the major Canadian music publishers representing Canadian songwriters and their songs.



WFA's Newman and Kulin also presented a yearly Achievement Award to Ontario's Randy Sharrard, who won as Promotion Rep of The Year.

### Heavy Tembo promotion for new Florio single

Tembo is currently mounting a national campaign on the release of Louisa Florio's latest single, Gonna Stay In Love. The single is the follow-up to Love Attack, which garnered good chart and playlist action with both CHR and A/C programmers.

The new single was co-written by Willie Morrison and Bruce Ley, and was actually written in the early '70s when Morrison, now living in the U.K. was producing in Canada. The song was actually released by The Duncan Sisters, background singers from Nashville.

The flip of the new single, Left Alone, was written by Florio with Danny Friedman, a school chum. Both sides were produced by Harry Hinde at Toronto's McClear Place, and were taken from her self-titled debut LP for the label.

The single is housed in an eye-catching and colourful picture sleeve, with photography by leading industry photographer, D

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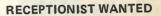
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